



STATE BAR
OF WISCONSIN

P.O. Box 7158, Madison, WI 53707-7158

21st Annual Commercial Real Estate Update

CREDIT HOURS: 4 CLE credits

IN-PERSON SEMINAR: Thursday, November 14, 2024 – Madison

LIVE WEBCAST: Thursday, November 14, 2024

WEBCAST REPLAYS: Thursday, November 21, 2024
Wednesday, November 27, 2024
Tuesday, December 3, 2024
Monday, December 9, 2024
Friday, December 13, 2024
Thursday, December 19, 2024
Tuesday, December 24, 2024
Saturday, December 28, 2024
Tuesday, December 31, 2024
Wednesday, January 8, 2025
Friday, January 17, 2025

STATE BAR OF WISCONSIN
PINNACLE

21st Annual Commercial Real Estate Update



4 CLE

Program dates start November 14.
Register today!

21st Annual Commercial Real Estate Update



Endorsed by the Real Property, Probate and Trust Law Section of the State Bar of Wisconsin

A developing story

From bustling cities to Main Street, the world of commercial real estate is complex and ever-changing. That's why successful commercial transactions require detail-oriented attorneys prepared to tackle the latest legal issues and trends. The **21st Annual Commercial Real Estate Update** explores key changes and best practices you need to stay ahead of the game.

HOW YOU'LL BENEFIT

- Successfully navigate reporting obligations and compliance challenges under the Corporate Transparency Act
- Learn to handle environmental site assessments and due diligence
- Discuss recommended practices for addressing PFAS in commercial transactions
- Receive strategies for combating seller impersonation and vacant land fraud

Find the thoughtful perspectives, practice tips, and tools you need to keep your practice on solid ground at the *21st Annual Commercial Real Estate Update*. **Register now!**

SCHEDULE

8:00 AM Registration

8:30 AM Understanding the Corporate Transparency Act (CTA): Reporting Obligations and Compliance Challenges

- Reporting requirements for various entity types, including corporations, LLCs, and partnerships
- Qualifying for exemptions with a particular focus on large company exceptions
- Complex, multi-tiered company structures and their implications for compliance
- Insights into other CTA nuances
Amy E. Ebeling

9:20 AM Phase I and Phase II Environmental Site Assessments and Environmental Due Diligence

- Phase I/Phase II
- Well testing
- Property diligence
- General updates and studies
David P. Ruetz

10:10 AM Break

10:25 AM Understanding PFAS in Environmental Due Diligence

- Why PFAS are contaminants of concern in Wisconsin
- Overview of recent PFAS regulatory updates, including the EPA designating PFOA and PFOS as CERCLA hazardous substances
- Challenges and best practices for addressing PFAS
William J. Nelson

11:15 AM Seller Impersonation Fraud

- Discussion of the increased incidences and types of fraud
- In-depth recounting of an actual fraud attempt and how it was averted
- Best practices for catching and avoiding seller impersonation fraud
Cheryl A. Hipenbecker

12:05 PM Program Concludes

Following start time, schedule will vary slightly from above. All times are Central Time Zone.

FACULTY

PROGRAM CHAIRS

Joia Sanders Wodarczyk, Reinhart Boerner Van Deuren, S.C., Madison
Maya S. Zahn Rhine, Reinhart Boerner Van Deuren, S.C., Madison

PRESENTERS

Amy E. Ebeling, Ruder Ware, L.L.S.C., Wausau
Cheryl A. Hipenbecker, Knight Barry Title Inc., Milwaukee
William J. Nelson, Godfrey & Kahn, S.C., Madison
David P. Ruetz, von Briesen & Roper, S.C., Milwaukee

DATES & LOCATION

IN-PERSON SEMINAR — MADISON

Thursday, November 14, 2024
State Bar Center
5302 Eastpark Blvd., Madison, WI
(608) 257-3838

LIVE WEBCAST

Thursday, November 14, 2024

WEBCAST REPLAYS

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Real Property, Probate and Trust Law Section members SAVE \$50 on tuition for this program!

RPPT SECTION MEMBER DISCOUNT applies to the in-person and webcast presentations of this seminar. See tuition chart in this brochure for complete details about this offer.

NOT A SECTION MEMBER? Join today to save on tuition to the in-person or webcast versions of this program and to gain access to additional valuable section resources and benefits. Visit wisbar.org/sections to join.

CREDITS

CREDIT HOURS: 4 CLE credits*

*This program will be submitted to the Wisconsin Board of Bar Examiners for 4 CLE credits. It does not qualify for EPR credit.

BOOK BONUS!

Commercial Real Estate Transactions in Wisconsin

SAVE 15% on **Commercial Real Estate Transactions in Wisconsin**.* This invaluable guide takes you step-by-step through the process, providing you the knowledge and practice tips to properly evaluate, plan, and complete a commercial real estate transaction. Use **discount code CA3714** when you order online or by calling (800) 728-7788.

PRINT BOOK: AK0341 **BOOKS UNBOUND:** AE0341_SUB



*Discount applies to both print and digital Books Unbound editions of this title and cannot be applied to previous purchases. Offer valid through 12/31/25. For Books Unbound users, discount may be applied to purchase of individual Books Unbound title only and may not be used on the purchase of libraries. Discount cannot be combined with any other offers.

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Visit wisbar.org/ultimatepass to learn more.

TUITION

	IN-PERSON	WEBCAST
State Bar Member	\$219	\$249
Nonmember	\$299	\$329
RPPT Section Member*	\$169	\$199
Ultimate Pass Gold/Silver	\$0	\$0
Ultimate Pass Bronze	\$219	\$0
Passbook Certificate	1 Certificate	1 Certificate

*The **Real Property, Probate and Trust Law (RPPT) Section** \$50 discount applies only to the in-person and webcast presentations of this seminar – **not CLE OnDemand**. RPPT members with Ultimate Passes, other CLE passes, or PINNACLE discounts are not eligible for this discount. The RPPT Section may discontinue this discount at any time.

REGISTRATION & GENERAL INFO

ONLINE: wisbar.org/seminars

PHONE: (800) 728-7788

MAIL/FAX: Visit wisbar.org/regform for registration form



PINNACLE PASSBOOK REGISTRATIONS: PINNACLE Passbook certificates must be received by the State Bar at least one business day prior to the event. For in-person seminars, walk-in registrations using Passbook certificates are also welcome.

COURSE MATERIALS: Course materials are provided to seminar attendees in PDF format and are downloadable from myStateBar on wisbar.org up to two days prior to and 90 days after your seminar.

CANCELLATIONS: Please visit wisbar.org/cancellations for information on PINNACLE registration cancellation policies.

ACCOMMODATIONS: PINNACLE is committed to making its CLE events accessible to everyone. If you have a disability and need an accommodation to attend this program, please complete the accommodations request form at wisbar.org/needsrequest.

NOTICE: By attending this State Bar event, you understand and agree that you may be photographed and/or electronically recorded during the event and you hereby grant to the State Bar the right to use and distribute your name and likeness for promotional or educational purposes without monetary compensation. The State Bar assumes no liability for such use.

ADDITIONAL LEARNING OPPORTUNITIES

20th Annual Commercial Real Estate Update

Understand how the repeal of personal property taxes led to municipal tax increases. Develop strategies that account for the continued impact of remote work on commercial office spaces, discover best practices for building on sites with potential vapor contamination, and better work with title companies to prevent fraud.



CREDITS: 4 CLE | **CLE ONDEMAND:** CA3521D



Wisconsin Real Estate and Real Property Codebook 2024

This handy Codebook is an excellent quick access resource for finding hundreds of statutes and administrative rules governing real estate, including landlord-tenant law, adverse possession, appraisals, conveyances, and more.

PRINT BOOK: AK0434E24

Real Estate Enhanced Forms Library

Gain instant access to high-quality, updated forms, sample language documents, and checklists to streamline your real estate transactions. With a subscription, you can quickly find what you need using searchable titles and keywords, reducing paperwork and increasing your efficiency.



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