



STATE BAR  
OF WISCONSIN

P.O. Box 7158, Madison, WI 53707-7158

## 34th Annual Institute of Trial Practice

**CREDIT HOURS:** 10 CLE credits

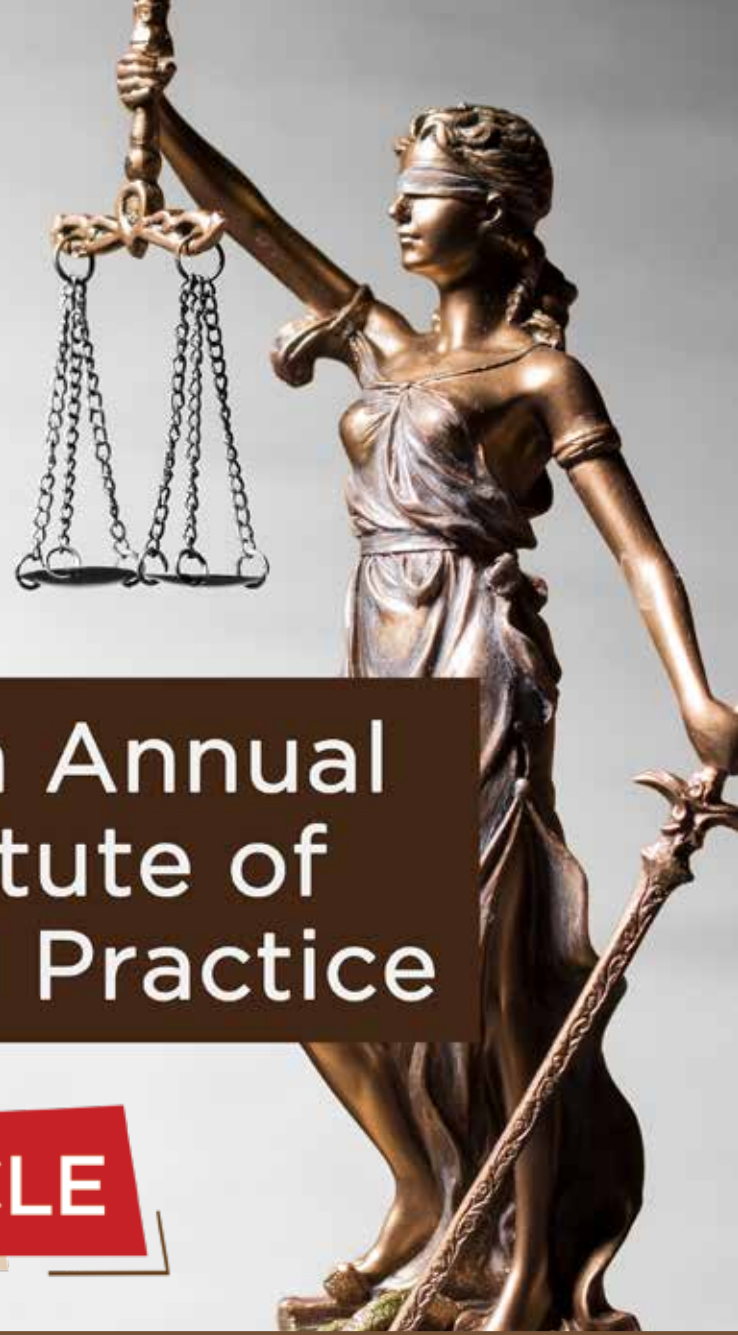
**IN-PERSON SEMINAR:** Wednesday, November 20, 2024 –  
Pewaukee

**LIVE WEBCAST:** Wednesday, November 20, 2024

**WEBCAST REPLAYS:** Tuesday, December 3, 2024  
Saturday, December 7, 2024  
Wednesday, December 11, 2024  
Thursday, December 19, 2024  
Friday, December 27, 2024  
Tuesday, December 31, 2024  
Monday, January 6, 2025  
Thursday, January 16, 2025  
Wednesday, January 22, 2025  
Friday, January 31, 2025  
Tuesday, February 4, 2025  
Monday, February 17, 2025



STATE BAR OF WISCONSIN  
**PINNACLE**



# 34th Annual Institute of Trial Practice

**10 CLE**

Program dates start November 20.  
Register today!

# 34th Annual Institute of Trial Practice

Co-produced with the Wisconsin  
Chapter of the American Board of  
Trial Advocates (ABOTA)



## Gain courtroom confidence

They say experience is the best teacher, but with fewer cases reaching trial, how can you gain trial experience? The answer is easy — you attend the **34th Annual Institute of Trial Practice**, where the courtroom comes to you.

Watch and learn from veteran trial attorneys as they argue a case before presiding judge Hon. Eugene A. Gasiorkiewicz, Wisconsin ABOTA's Trial Judge of the Year. You'll hear directly from the lawyers, jury members, and judge as they explain their actions at every step.

**Register now!**

### HOW YOU'LL BENEFIT

- Learn from experienced lawyers in Wisconsin by seeing them in action
- Review the litigators' strategies and watch how the judge handles the proceedings
- Discover effective tactics for examining and cross-examining witnesses
- Witness compelling opening and closing statements
- Gain insight into jurors' perspectives by observing deliberations and post-verdict interviews
- Earn **10 CLE credits** in just one day!

## FACULTY

### PROGRAM CHAIRS

**Mark E. Larson**, Gutglass, Erickson, Bonville & Larson, S.C., Milwaukee  
**Steven L. Nelson**, von Briesen & Roper, S.C., Milwaukee  
**Edward J. Vopal**, Habush Habush & Rottier, S.C., Green Bay

### MODERATOR

**Michael P. Crooks**, von Briesen & Roper, S.C., Madison

### PRESIDING JUDGE

**Hon. Eugene A. Gasiorkiewicz**, Racine County Circuit Court, Racine

### PANELISTS

**Patrick W. Brennan**, Crivello Nichols & Hall, S.C., Milwaukee  
**Steven T. Caya**, Nowlan Law LLP, Janesville  
**Rick J. Mundt**, von Briesen & Roper, S.C., Madison  
**Don C. Prachthaus**, Murphy & Prachthaus, S.C., Milwaukee

### FOR THE PLAINTIFF

**Allan M. Foeckler**, Cannon & Dunphy, S.C., Brookfield  
**Michael W. Gill**, Hale, Skemp, Hanson, Skemp & Sleik, La Crosse  
**Jerome A. Hierseman**, End, Hierseman & Crain LLC, Milwaukee  
**Robert L. Jaskulski**, Habush, Habush, Rottier, S.C., Milwaukee  
**Robert J. Kasieta**, Kasieta Legal Group LLC, Madison  
**Amy M. Risseeuw**, Peterson, Berk & Cross, S.C., Appleton

### FOR THE DEFENDANT

**Mark T. Budzinski**, Corneille Law Group LLC, Green Bay  
**Kara M. Burgos**, Moen, Sheehan, Meyer, Ltd., La Crosse  
**James R. Clark**, Foley & Lardner LLP, Milwaukee  
**Douglas S. Knott**, Leib Knott Gaynor LLC, Milwaukee  
**James S. Naugler**, Moen, Sheehan, Meyer, Ltd., La Crosse  
**Heather L. Nelson**, Everson, Whitney, Everson & Brehm, S.C., Green Bay  
**Brent P. Smith**, Johns, Flaherty & Collins, S.C., La Crosse

## CREDITS

### CREDIT HOURS: 10 CLE credits\*

\*This program will be submitted to the Wisconsin Board of Bar Examiners for 10 CLE credits. It does not qualify for EPR credit.

# SCHEDULE

**7:30 AM Registration**

**8:00 AM Introductory Remarks by ABOTA President Ann C. Emmerich**

**8:05 AM Seat Jury/Remarks from Judge**  
*Hon. Eugene A. Gasiorkiewicz*

**8:10 AM Opening Statements**  
*Plaintiff: Robert L. Jaskulski*  
*Defense: James S. Naugler*

**8:50 AM Examination of Plaintiff – Jennifer Haese (Plaintiff)**  
*Direct Exam: Jerome A. Hierseman*  
*Cross Exam: Heather L. Nelson*

**9:35 AM Plaintiff Examination of David Taylor – (Safety Director)**  
*Direct Exam: Michael W. Gill*  
*Cross Exam: Douglas S. Knott*

**10:00 AM Panel Discussion**  
*Patrick W. Brennan, Steven T. Caya*

**10:15 AM Break**

**10:30 AM Plaintiff Examination of Witness – Bob Vincent (Plaintiff Accident Reconstruction)**  
*Direct Exam: Allan M. Foeckler*  
*Cross Exam: James R. Clark*

**11:05 AM Plaintiff Examination of Witness – Mike Boehm (Plaintiff Trucking Expert)**  
*Direct Exam: Amy M. Risseeuw*  
*Cross Exam: Brent P. Smith*

**11:45 AM Panel Discussion**  
*Patrick W. Brennan, Steven T. Caya*

**12:00 PM Lunch (on your own)**

**1:00 PM Defense Examination of Defendant – (Alan McCarthy)**  
*Direct Exam: Kara M. Burgos*  
*Cross Exam: Robert L. Jaskulski*

**1:40 PM Defense Examination of Witness – Deputy Brian Decker**  
*Direct Exam: Heather L. Nelson*  
*Cross Exam: Michael W. Gill*

**2:10 PM Defense Examination of Defense Expert – Daniel Parker (Defense Accident Reconstruction)**  
*Direct Exam: James R. Clark*  
*Cross Exam: Allan M. Foeckler*

**3:00 PM Panel Discussion**  
*Don C. Prachthouser, Rick J. Mundt*

**3:15 PM Break**

**3:30 PM Instruct Jury**

**3:40 PM Closing Arguments**  
*Plaintiff: Robert J. Kasieta*  
*Defense: Mark T. Budzinski*

**4:20 PM Panel Discussion**  
*Don C. Prachthouser, Rick J. Mundt*

**4:35 PM Jury Deliberation**

**5:45 PM Verdict/Panel Discussion/Questions to Jury**

**6:00 PM Program Concludes**

*Following start time, schedule will vary slightly from above. All times are Central Time Zone.*

**CASE SYNOPSIS:** As a woman drives down a county road on her way to pick up fast food, a truck driver is backing his tractor-trailer onto the same road at a very slow rate of speed. The two vehicles collide, resulting in serious injuries. The woman files suit alleging the truck driver was negligent and that the trucking company failed to properly train the driver. The driver and trucking company assert that the crash was caused by the plaintiff's excessive speed and inattentive driving. The jury will be asked to allocate fault among the parties.

## DATES & LOCATION

### IN-PERSON SEMINAR — PEWAUKEE

Wednesday, November 20, 2024  
**The Ingleside Hotel**  
 2810 Golf Road, Pewaukee, WI  
 (262) 547-0201

### LIVE WEBCAST

Wednesday, November 20, 2024

### WEBCAST REPLAYS

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THIS PROGRAM IS SPONSORED BY:



SPECIAL THANKS TO THE FOLLOWING FOR THEIR WORK IN SUPPORT OF THIS SEMINAR:



## TUITION

	IN-PERSON	WEBCAST
State Bar Member	\$309	\$339
Nonmember	\$409	\$439
Ultimate Pass Gold/Silver	\$0	\$0
Ultimate Pass Bronze	\$309	\$0
Passbook Certificate	1 Certificate	1 Certificate

## REGISTRATION & GENERAL INFO

**ONLINE:** [wisbar.org/seminars](http://wisbar.org/seminars)

**PHONE:** (800) 728-7788

**MAIL/FAX:** Visit [wisbar.org/regform](http://wisbar.org/regform) for registration form



**PINNACLE PASSBOOK REGISTRATIONS:** Pinnacle Passbook certificates must be received by the State Bar at least one business day prior to the event. For in-person seminars, walk-in registrations using Passbook certificates are also welcome.

**COURSE MATERIALS:** Course materials are provided to seminar attendees in PDF format and are downloadable from *myStateBar* on [wisbar.org](http://wisbar.org) up to two days prior to and 90 days after your seminar.

**CANCELLATIONS:** Please visit [wisbar.org/cancellations](http://wisbar.org/cancellations) for information on Pinnacle registration cancellation policies.

**ACCOMMODATIONS:** If you need special accommodations, please contact us at (800) 728-7788, ext. 6142 at least three weeks prior to the program date so we can make appropriate arrangements.

**NOTICE:** By attending this State Bar event, you understand and agree that you may be photographed and/or electronically recorded during the event and you hereby grant to the State Bar the right to use and distribute your name and likeness for promotional or educational purposes without monetary compensation. The State Bar assumes no liability for such use.

Event Code: CA3691 Priority Code: S4433B



## ABOUT ABOTA

The Wisconsin ABOTA Chapter is sanctioned by the American Board of Trial Advocates, a national association of experienced trial lawyers and judges dedicated to protecting the right to a civil jury trial established by the U.S. Constitution. To qualify as a member, attorneys must be nominated by another member, achieve at least six years of active experience as a trial lawyer, and have tried at least ten jury trials to conclusion over the course of their careers.

Volunteer members of the Wisconsin ABOTA Chapter present and co-produce this seminar. Their commitment of time, talent, and energy in service to the bar is deeply appreciated.

To learn more, contact Wisconsin Chapter President Ann C. Emmerich.



## CURRENT ABOTA MEMBERS

Emile H. Banks, Jr.  
Avram D. Berk  
Steven T. Botzau  
Patrick W. Brennan  
Mark T. Budzinski  
Kara M. Burgos  
Janet E. Cain  
Donald H. Carlson  
Steven T. Caya  
Craig A. Christensen  
James R. Clark  
Greg Cook  
Shawn R. Crain  
Michael P. Crooks  
George W. Curtis, Jr.  
Merrick R. Domnitz  
Gregory J. Egan  
Ann C. Emmerich  
J. Michael End  
Paul R. Erickson  
Christine D. Esser  
Laurence J. Fehring  
Allan M. Foeckler  
Michael R. Fox  
Sean M. Gaynor  
Michael W. Gill  
Robert J. Gingras

Steven B. Goff  
Andrea P. Goode  
James R. Gutglass  
Robert L. Habush  
Jerome A. Hierseman  
James R. Jansen  
Robert L. Jaskulski  
Michael L. Johnson  
Terry E. Johnson  
Timothy M. Johnson  
Amanda J. Kaiser  
Robert J. Kasieta  
Kenan J. Kersten  
Douglas S. Knott  
Mark E. Larson  
Robert J. Lauer  
Lynn R. Laufenberg  
Molly C. Lavin  
Samuel J. Leib  
Thadd J. Llauro  
Kevin Lonergan  
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William R. Wick

## BOOK BONUS!

### Wisconsin Trial Practice

SAVE 15% on *Wisconsin Trial Practice*.<sup>\*</sup> Authored by experienced Wisconsin trial lawyers, it's an invaluable resource for any attorney who enters a courtroom and a must-have for the practicing litigator. Use **discount code CA3691** when you order online or by calling (800) 728-7788.



**PRINT BOOK:** AK0090 **BOOKS UNBOUND:** AE0090\_SUB

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## ADDITIONAL LEARNING OPPORTUNITIES

### How to Select a Jury:

### Demonstrations by Experienced Trial Lawyers 2024

Selecting the ideal jury is a skill best learned through experience. Watch lawyers conduct voir dire and select a jury to sit for the mock trial at the **34th Annual Institute of Trial Practice**. Gain first-hand insight from experienced litigators as they share their strategies for choosing a jury.

**CREDITS:** 4 CLE | **WEBCAST REPLAYS:** Oct. 17, 2024 | Oct. 28, 2024 | Nov. 9, 2024 | Nov. 19, 2024 | Dec. 12, 2024 | Dec. 23, 2024 | Jan. 9, 2025 | Jan. 23, 2025

### The Wisconsin Rules of Evidence: A Courtroom Handbook

Quickly locate relevant case law, applicable rules of evidence, and helpful commentary on topics including judicial notice, privileges, relevancy, witness testimony, and authentication. Find the information you need in seconds with the *Handbook's* table of cases, topical heading tabs, and multiple cross-referencing features.

**PRINT BOOK:** AK0050 | **BOOKS UNBOUND SUBSCRIPTION:** AE0050\_SUB

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