



STATE BAR
OF WISCONSIN

P.O. Box 7158, Madison, WI 53707-7158

Annual Real Estate Update 2024

CREDIT HOURS: 8 CLE credits including 1 EPR credit

IN-PERSON SEMINAR: Friday, October 4, 2024 – Madison

LIVE WEBCAST: Friday, October 4, 2024

WEBCAST REPLAYS: Thursday, October 10, 2024
Tuesday, October 15, 2024
Wednesday, October 23, 2024
Saturday, November 2, 2024
Thursday, November 7, 2024
Friday, November 15, 2024
Tuesday, December 3, 2024
Wednesday, December 18, 2024
Monday, December 30, 2024
Thursday, January 9, 2025
Tuesday, January 14, 2025
Friday, January 24, 2025
Wednesday, January 29, 2025



STATE BAR OF WISCONSIN
PINNACLE

Annual Real Estate Update 2024

8 CLE | 1 EPR

Program dates start October 4.
Register today!

Annual Real Estate Update 2024

Endorsed by the Real Property, Probate and Trust Law Section of the State Bar of Wisconsin



It's getting real

With high interest rates, rising home prices, and a scarce housing supply, the real estate market in Wisconsin continues to present challenges for buyers, sellers, landlords, and renters. And with recent changes to residential real estate law, it's imperative that you stay ahead of the curve. The **Annual Real Estate Update 2024** has the practical guidance and insight you need to determine the best course of action for clients who are navigating this dynamic market. Veteran real estate lawyers will provide guidance on everything from advising clients who want to get in on the AirBnB craze to key considerations for agricultural land development and leases.

Register now!

HOW YOU'LL BENEFIT

- Review recent Wisconsin case law shaping the issues in residential real estate
- Examine key updates to landlord-tenant law
- Hear the latest insights on the proposed NAR settlement
- Learn what clients need to know about turning a property into a short-term rental
- Know what to expect when using remote online notarization (RON) for a closing
- Understand what happens when an Office of Lawyer Regulation (OLR) grievance is filed against you

DATES & LOCATION

IN-PERSON SEMINAR — MADISON

Friday, October 4, 2024

State Bar Center

5302 Eastpark Blvd., Madison, WI
(608) 257-3838

LIVE WEBCAST

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CREDITS

CREDIT HOURS: 8 CLE credits, including 1 Ethics and Professional Responsibility credit*

* This program will be submitted to the Wisconsin Board of Bar Examiners for 8 CLE/1 EPR credits.

BOOK BONUS!

Real Estate Transactions System

SAVE 15% on *Real Estate Transactions System*.*

This invaluable guide provides a system for collecting and organizing client information, as well as numerous sample clauses for contingencies, warranties and representations, and other provisions. Use **discount code CA3683** when you order online or by calling (800) 728-7788.

PRINT BOOK: AK0078 **BOOKS UNBOUND:** AE0078_SUB



*Discount applies to both print and digital Books Unbound editions of this title and cannot be applied to previous purchases. Offer valid through 12/31/25. For Books Unbound users, discount may be applied to purchase of individual Books Unbound title only and may not be used on the purchase of libraries. Discount cannot be combined with any other offers.

SCHEDULE

8:00 AM Registration

8:30 AM Wisconsin Case Law Update

Mark C. Young

9:20 AM Updates in Tenant / Landlord Law

- Court of Appeals decision in *Koble Investments* — the penalty for a void and unenforceable lease
 - The (not really) new Wisconsin Supreme Court rule on eviction cases
 - Motions to redact in eviction cases — why it matters and what you need
 - Mold cases — flooding, global warming, and a lot of mold
- Carousel Andrea Bayrd*

10:10 AM Break

10:25 AM The NAR Proposed Settlement

- What the settlement addresses
 - How this impacts (or doesn't) transactions in Wisconsin
 - The current status and timeline of the settlement
- Cori M. Lamont*

11:15 AM Short-Term Rentals (aka Vacation Homes)

- Considerations for clients getting in on this increasingly popular side hustle, including contract drafting, insurance, and liability protections
 - A survey of the deeply local regulation of this industry: municipal ordinances addressing short-term rentals and how they vary
 - When and how landlord-tenant laws apply to short-term rentals
- Jessica M. Kramer*

12:05 PM Lunch (on your own)

1:05 PM Current Issues in Closings

- Recent changes for remote online notarizations
 - What to expect for closings utilizing RON
 - FinCEN and money laundering basics and proposed rule
- Cheryl A. Hipenbecker*

1:55 PM Riparian Rights

- Pier access issues
 - Waterfront and access considerations
- Mary Beth Peranteau*

2:45 PM Break

3:00 PM Ag Land Development

Liz Tobolt

3:50 PM A Grievance Was Filed. Now What?

- How grievances are processed through the OLR
 - What to expect if you receive a notice
- Francis X. Sullivan*

4:40 PM Program Concludes

Following start time, schedule will vary slightly from above. All times are Central Time Zone.

FACULTY

PROGRAM CHAIRS & PRESENTERS

Jessica J. Shrestha, Fredrikson & Byron PA, Madison

Mark C. Young, Attorney at Law, Milwaukee (*Also presenting*)

PRESENTERS

Carousel Andrea Bayrd, Community Justice Inc., Madison

Cheryl A. Hipenbecker, Knight Barry Title Inc., Milwaukee

Jessica M. Kramer, Kramer, Elkins & Watt LLC, Madison

Cori M. Lamont, Wisconsin Realtors Association, Madison

Mary Beth Peranteau, Fredrikson & Byron PA, Madison

Francis X. Sullivan, Office of Lawyer Regulation, Madison

Liz Tobolt, Liz Tobolt Law LLC, Hartland

Real Property, Probate and Trust Law Section members SAVE \$50 on tuition for this program!

RPPT SECTION MEMBER DISCOUNT applies to the in-person and webcast presentations of this seminar. See tuition chart in this brochure for complete details about this offer.

NOT A SECTION MEMBER? Join today to save on tuition to the in-person or webcast versions of this program and to gain access to additional valuable section resources and benefits. Visit wisbar.org/sections to join.

TUITION

	IN-PERSON	WEBCAST
State Bar Member	\$249	\$279
Nonmember	\$329	\$359
RPPT Section Member*	\$199	\$229
Ultimate Pass Gold/Silver	\$0	\$0
Ultimate Pass Bronze	\$249	\$0
Passbook Certificate	1 Certificate	1 Certificate

*The **Real Property, Probate and Trust Law (RPPT) Section** \$50 discount applies only to the in-person and webcast presentations of this seminar – **not CLE OnDemand**. RPPT members with Ultimate Passes, other CLE passes, or PINNACLE discounts are not eligible for this discount. The RPPT Section may discontinue this discount at any time.

REGISTRATION & GENERAL INFO

ONLINE: wisbar.org/seminars

PHONE: (800) 728-7788

MAIL/FAX: Visit wisbar.org/regform for registration form



PINNACLE PASSBOOK REGISTRATIONS: PINNACLE Passbook certificates must be received by the State Bar at least one business day prior to the event. For in-person seminars, walk-in registrations using Passbook certificates are also welcome.

COURSE MATERIALS: Course materials are provided to seminar attendees in PDF format and are downloadable from myStateBar on wisbar.org up to two days prior to and 90 days after your seminar.

CANCELLATIONS: Please visit wisbar.org/cancellations for information on PINNACLE registration cancellation policies.

ACCOMMODATIONS: PINNACLE is committed to making its CLE events accessible to everyone. If you have a disability and need an accommodation to attend this program, please complete the accommodations request form at wisbar.org/needsrequest.

NOTICE: By attending this State Bar event, you understand and agree that you may be photographed and/or electronically recorded during the event and you hereby grant to the State Bar the right to use and distribute your name and likeness for promotional or educational purposes without monetary compensation. The State Bar assumes no liability for such use.

Event Code: CA3683 Priority Code: S4421B

ADDITIONAL LEARNING OPPORTUNITIES

Due Diligence & Regulatory Hot Topic: Vapor Intrusion

Explore the risks of vapor intrusion in commercial real estate purchasing and development and understand the DNR's role in investigating and remediating contaminated sites. Assess the impact of vapor intrusion on renovation and new construction projects and learn how to incorporate due diligence into your project budget.



CREDITS: 1 CLE | **CLE ONDEMAND:** CA3627D



Wisconsin Landlord & Tenant Manual

For a reliable, practical, up-to-date resource on residential landlord-tenant law in Wisconsin, look no further than the *Landlord & Tenant Manual*. Drafted by experienced practitioners, this user-friendly guide takes you through the entire lifecycle of a tenancy, offering insights from both landlord and tenant perspectives.

PRINT BOOK: AK0439E02 | **BOOKS UNBOUND:** AE0439_SUB

Real Estate Enhanced Forms Library

Access the forms you need to complete real estate transactions in seconds with the *Real Estate Enhanced Forms Library*. Save time with this fully searchable library containing sample language, master information lists, checklists, and much more. Subscribe today and make form frustrations a thing of the past!



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