



33rd Annual Institute of Trial Practice

*Co-produced with the Wisconsin Chapter of
the American Board of Trial Advocates (ABOTA)*

Program dates start November 15. Register today!

10 CLE



33rd Annual Institute of Trial Practice

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All rise

Grab a front-row seat to watch expert litigators argue a negligence case before presiding judge Hon. Scott L. Horne, the Wisconsin ABOTA Chapter's Trial Judge of the 0.1.

How you'll benefit:

- Learn from distinguished Wisconsin trial lawyers by seeing them in action
- Know the best tactics for examining and cross-examining witnesses
- Gain insight into the jury's perspective by observing deliberations and post-verdict interviews
- Hear about strategic decisions made by the litigators and see how the judge handles the proceedings

Who should attend:

- Civil litigators
- Tort lawyers
- Personal injury lawyers
- Criminal litigators
- Insurance lawyers

Register today!

About ABOTA

The Wisconsin ABOTA Chapter is sanctioned by the American Board of Trial Advocates, a national association of experienced trial lawyers and judges dedicated to protecting the right to a civil jury trial established by the U.S. Constitution. To qualify as a member, attorneys must be nominated by another member, achieve at least six years of active experience as a trial lawyer, and have tried at least ten jury trials to conclusion over the course of their careers.



To learn more, contact Wisconsin Chapter President Jerome A. Hierseman.

Volunteer members of the Wisconsin ABOTA Chapter present this seminar. Their commitment of time, talent, and energy in service to the Bar is deeply appreciated.

Current ABOTA Members

- | | | |
|-----------------------|-------------------------|------------------------|
| Emile H. Banks, Jr. | Michael W. Gill | Steven L. Nelson |
| Avram D. Berk | Robert J. Gingras | Jeffrey T. Nichols |
| Steven T. Botzau | Steven B. Goff | Jeffrey A. Pitman |
| Patrick W. Brennan | Robert L. Habush | James A. Pitts |
| Mark T. Budzinski | Jerome A. Hierseman | Don C. Prachthausser |
| Janet E. Cain | James R. Jansen | Philip C. Reid |
| Donald H. Carlson | Robert L. Jaskulski | Clayton L. Riddle |
| Steven T. Caya | Michael L. Johnson | Christopher P. Riordan |
| Craig A. Christensen | Terry E. Johnson | Edward E. Robinson |
| James R. Clark | Kenan J. Kersten | Daniel A. Rottier |
| Greg Cook | Mark E. Larson | Steven V. Schlitz |
| Shawn R. Crain | Robert J. Lauer | Amy F. Scholl |
| Michael P. Crooks | Lynn R. Laufenberg | Ardell W. Skow |
| George W. Curtis, Jr. | Thadd J. Llaurado | Brent Smith |
| Merrick R. Domnitz | Kevin Lonergan | Jay Starrett |
| Gregory J. Egan | Wayne L. Maffei | Frederick J. Strampe |
| Ann C. Emmerich | Brian Maloney | W. Patrick Sullivan |
| J. Michael End | Kevin R. Martin | Ralph J. Tease, Jr. |
| Paul R. Erickson | Christine Bremer Muggli | Mark L. Thomsen |
| Christine D. Esser | Rick Mundt | W. Ted Tornehl |
| Laurence J. Fehring | James T. Murray, Jr. | Timothy S. Trecek |
| Michael R. Fox | James Naugler | William R. Wick |

Schedule

7:30 AM	Registration
8:00 AM	Introductory Remarks <i>Jerome A. Hierseman, ABOTA Chapter President</i>
8:05 AM	Seat Jury/Remarks from the Bench <i>Hon. Scott L. Horne – Trial Judge of the Year</i>
8:10 AM	Opening Statements <i>Plaintiff: Steven T. Botzau</i> <i>Defense: Michael L. Johnson</i>
8:50 AM	Examination of Plaintiff <i>Direct Exam: Kevin R. Martin</i> <i>Cross Exam: Kara M. Burgos</i>
9:35 AM	Examination of Plaintiff <i>Direct Exam: Kevin R. Martin</i> <i>Cross Exam: Kara M. Burgos</i>
10:00 AM	Panel Discussion
10:15 AM	Break
10:30 AM	Examination of Witness <i>Direct Exam: Lynn R. Laufenberg</i> <i>Cross Exam: Monte E. Weiss</i>
11:00 AM	Examination of Witness <i>Direct Exam: Molly C. Lavin</i> <i>Cross Exam: Michael L. Johnson</i>
11:45 AM	Panel Discussion
12:00 PM	Lunch (on your own)
1:00 PM	Examination of Plaintiff Expert <i>Direct Exam: Gregory J. Egan</i> <i>Cross Exam: Michael W. Gill</i>
1:45 PM	Examination of Defendant <i>Direct Exam: James S. Naugler</i> <i>Cross Exam: Jeffrey A. Pitman</i>
2:30 PM	Examination of Defense Expert <i>Direct Exam: Michael W. Gill</i> <i>Cross Exam: Gregory J. Egan</i>
3:30 PM	Panel Discussion

3:45 PM	Break
4:00 PM	Instruct Jury
4:05 PM	Closing Arguments <i>Plaintiff: Thadd J. Llaurado</i> <i>Defense: Frederick J. Strampe</i>
4:40 PM	Panel Discussion
4:45 PM	Jury Deliberations
5:45 PM	Verdict/Panel Discussion/Questions to Jury
6:00 PM	Program Concludes

Following program start time, schedule will vary slightly from above listed times.

Case Synopsis

When a forty-year-old collector of vintage outboard motors was on a test run with a motor he'd recently worked on, his boat collided with a boat belonging to a tournament fisherman. As a result of the injuries he sustained from the crash, the outboard motor collector died.

The issues at trial will include the speed and direction of each boat, the lookout of each boater, and whether either boater took evasive action. You'll hear testimony from Department of Natural Resources investigators and see how they reconstructed the accident. Both sides have retained experts to opine on negligence issues, and the jury will be asked to assess the liability of each boater.

Dates / Location

In-Person Seminar – Pewaukee

Wednesday, November 15, 2023
The Ingleside Hotel
2810 Golf Road
Pewaukee, WI
(262) 547-0201

Live Webcast

Wednesday, November 15, 2023

Webcast Replay

Tuesday, November 28, 2023
Monday, December 4, 2023
Saturday, December 9, 2023
Thursday, December 14, 2023
Tuesday, December 19, 2023
Friday, December 29, 2023
Thursday, January 4, 2024
Monday, January 8, 2024
Friday, January 19, 2024

Additional webcast replay dates are available for this program.

Visit wisbar.org/seminars for more information and to register.

Credits

This program will be submitted to the Wisconsin Board of Bar Examiners for **10 CLE credits**. It does not qualify for EPR credits.

If you will be reporting attendance at this program to another entity for credit, note that the credits listed are based on a 50-minute credit hour standard.

Faculty

Program Directors

Mark E. Larson

Gutglass Erickson Larson & Schneider, S.C.,
Milwaukee

Steven L. Nelson

von Briesen & Roper, S.C., Milwaukee

Moderator

Michael P. Crooks

von Briesen & Roper, S.C., Madison

Presiding Judge

Hon. Scott L. Horne

La Crosse County Circuit Court,
La Crosse

Panelists

Emile H. Banks, Jr

Emile Banks & Associates LLC,
Milwaukee

Amy M. Risseuw

Peterson, Berk & Cross, S.C.,
Appleton

For the Plaintiff

Steven T. Botzau – Team Captain

Habush, Habush & Rottier, S.C., Racine

Gregory J. Egan

Egan & Richgels, S.C., La Crosse

Lynn R. Laufenberg

Gingras, Thomsen & Wachs, Milwaukee

Molly C. Lavin

Habush Habush & Rottier, S.C.,
Waukesha

Thadd J. Llauro

Murphy & Prachthausen, S.C., Milwaukee

Kevin R. Martin

Martin Law Office, S.C., Oak Creek

Jeffrey A. Pitman

Pitman, Kalkoff, Sicula & Dentice, S.C.,
Milwaukee

For the Defense

Michael L. Johnson – Team Captain

Otjen Law Firm, S.C., Waukesha

Kara M. Burgos

Moen Sheehan Meyer Ltd, La Crosse

Michael W. Gill

Hale, Skemp, Hanson, Skemp & Sleik,
La Crosse

James S. Naugler

Moen Sheehan Meyer Ltd, La Crosse

Frederick J. Strampe

Borgelt, Powell, Peterson & Frauen, S.C.,
Milwaukee

Monte E. Weiss

Weiss Law Office, S.C., Mequon

Registration

ONLINE: wisbar.org/seminars

PHONE: (800) 728-7788

FAX: (608) 257-5502

MAIL: State Bar PINNACLE Registrations

P.O. Box 7158

Madison, WI 53707-7158

State Bar CLE/PINNACLE Passbook registrations: Passbook Certificates must be received by the State Bar at least one business day prior to the event. For in-person seminars, walk-in registrations using Passbook Certificates are also welcome.

Registration cancellations: Please visit wisbar.org/cancellations for information on PINNACLE registration cancellation policies.

Course materials for those attending the seminar: Course materials are provided in PDF format and are downloadable from myStateBar on wisbar.org up to two days prior to and 90 days after your seminar.

COVID-19 safety information: Complete and current safety guidelines can be found at wisbar.org/covidsafety.

This program is sponsored by:



*Special thanks to the following for their work
in support of this seminar:*



Book Bonus!

Wisconsin Rules of Evidence: A Courtroom Handbook

Seminar attendees **SAVE 15%** on *Wisconsin Rules of Evidence: A Courtroom Handbook*.* Find applicable rules of evidence, available commentary on those rules, and relevant case law at your fingertips throughout a trial.

*Attendees will receive information to access the discount via email after attending the program. Discount applies to both print and digital Books UnBound® editions of this title and cannot be applied to previous purchases. Offer valid as long as CLE credit is available for this program. For Books UnBound users, discount may be applied to purchase of individual Books UnBound title only and may not be used on purchase of full library.



Additional Learning Opportunities

Assessing Credibility in Any Legal Setting: What They Don't Teach You in Law School – Featuring Doug Cash

Learn to recognize the signs of deception from a certified fraud examiner, forensic interviewer, and financial crimes investigator. Understand how to interpret verbal and non-verbal cues, ask the right questions, and account for the mechanics of memory and emotion so you can get to the truth during interviews, depositions, or witness examination. **6 CLE**

Madison Seminar and Live Webcast: Oct. 11, 2023

Webcast Replays: Oct. 19, 2023 | Oct. 24, 2023 | Oct. 30, 2023 | Nov. 10, 2023
Nov. 16, 2023 | Nov. 28, 2023 | Dec. 8, 2023 | Dec. 18, 2023

Wisconsin Civil Procedure Before Trial

Litigate more effectively with *Civil Procedure Before Trial's* nuts-and-bolts approach to the complex issues and topics that arise in civil litigation. You'll find clear and concise statements of the law, helpful practice pointers, and invaluable insights for staying on track in your next case. (Includes 2021-22 and 2022-23 supplements)

Print Book: #AK0166; 1,254+ pp.; 7th ed. 2020-21; 2 vol; **Member:** \$275 | **Nonmember:** \$343.75
Books UnBound Subscription: #AE0166_SUB; **Member:** \$270 | **Nonmember:** \$337

Wisconsin Civil Litigation Forms Manual

Take command of the litigation process with this user-friendly how-to book filled with annotated sample forms to help make litigation more understandable for novices and more efficient for experienced attorneys. Each form is easily customizable to your specific needs and has been dissected, debated, and polished by eminent Wisconsin lawyers and judges.

Print Book: #AK0036; 710+ pp.; 5th ed. 2023; **Member:** \$315 | **Nonmember:** \$394
Books UnBound Subscription: #AE0036_SUB; **Member:** \$309 | **Nonmember:** \$385

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Priority Code: **S 4 2 6 8 B**

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IN-PERSON SEMINAR:

Weds., Nov. 15, 2023 –
Pewaukee

LIVE WEBCAST:

Weds., Nov. 15, 2023

WEBCAST REPLAYS:

Tues., Nov. 28, 2023
 Mon., Dec. 4, 2023
 Sat., Dec. 9, 2023
 Thurs., Dec. 14, 2023

Tues., Dec. 19, 2023
 Fri., Dec. 29, 2023
 Thurs., Jan. 4, 2024
 Mon., Jan. 8, 2024
 Fri., Jan. 19, 2024

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