



Annual Real Estate Update 2023

Program dates start October 6. Register today!

7 CLE

Annual Real Estate Update 2023

This program is endorsed by the Real Property, Probate and Trust Law Section of the State Bar of Wisconsin

The real deal

With housing market upheavals and ever-shifting dynamics, real estate law is a complex practice area for attorneys of all experience levels. The ***Annual Real Estate Update 2023*** will keep you grounded with down-to-earth guidance on the latest trends and developments.

Experienced practitioners will help you make sense of current issues in landlord/tenant law, covering your questions on evictions, reasonable accommodation requests, and more. You'll also learn more about affordable housing resources.

How you'll benefit:

- Review recent case law shaping the issues in residential real estate
- Understand the history behind discriminatory restrictive covenants and assess the continuing impacts
- Examine key considerations for drafting leases
- Hear about the latest developments in landlord/tenant law
- Explore current issues in titling, affordable housing, and new residential construction

Who should attend:

- Real estate lawyers
- Title and closing lawyers
- Landlord/tenant lawyers
- Construction lawyers
- General practitioners
- Realtors
- Paralegals

Register today!

Schedule

8:00 AM Registration

8:30 AM Case Law Update

Mark C. Young

9:20 AM Current Issues in the Landlord/Tenant Business

- Practical pointers for evictions
 - Proper handling of reasonable accommodation requests
 - Tenant screening and occupancy standards
 - Illegal provisions in leases
 - Preparation and service of notices of default
- Jay D. Koritzinsky*

10:10 AM Break

10:25 AM Affordable Housing

Steven J. Frassetto

11:15 AM Discriminatory Restrictive Covenants

Reggie Jackson

12:05 PM Lunch (on your own)

1:05 PM Lease Provisions: Best Practices and Pitfalls to Avoid

- Legal Framework surrounding both commercial and residential leases
 - Illegal provisions and requirements for non-standard rental provisions in residential leases and rental agreements
 - Types of lease provisions that apply to both commercial and residential lease agreements
 - Risk Mitigation Provisions in both commercial and residential lease agreements
- Joseph Schuessler*

1:55 PM Current Issues in Wisconsin Real Estate Titles

- Real estate title ramifications of using popular probate alternatives
 - Consequences of recent changes to the easement statute of limitation, Wis. Stats. 893.33
 - Recent encounters with troubled titles: profiles
- Duane H. Wunsch*

2:45 PM Break

3:00 PM New Residential Construction Transactions

- Considerations when working with builders
 - Best practices to protect your clients
- Anne Wal*

3:50 PM Program Concludes

Following program start time, schedule will vary slightly from above listed times.

Faculty

Program Chairs

Jessica J. Shrestha
Fredrikson & Byron PA
Madison

Mark C. Young – *Also Presenting*
Attorney at Law
Milwaukee

Presenters

Steven J. Frassetto
Menn Law Firm Ltd.
Appleton

Reggie Jackson
The Redress Movement
Milwaukee

Jay D. Koritzinsky
Koritzinsky & Karls LLC
Madison

Joseph Schuessler
Pfefferle Companies, Inc.
Appleton

Anne Wal
von Briesen & Roper, S.C.
Milwaukee

Duane H. Wunsch
Fidelity National Title Group
Brookfield

Dates Location

In-Person Seminar – Madison

Friday, October 6, 2023
State Bar Center
5302 Eastpark Blvd., Madison, WI
(608) 257-3838

Live Webcast

Friday, October 6, 2023

Webcast Replays

Thursday, October 19, 2023
Tuesday, October 24, 2023
Monday, October 30, 2023
Saturday, November 4, 2023
Wednesday, November 8, 2023
Thursday, November 16, 2023
Wednesday, November 22, 2023
Tuesday, November 28, 2023
Monday, December 4, 2023

Additional webcast replay dates are available for this program.
Visit wisbar.org/seminars for more information and to register.

Credits

This program will be submitted to the Wisconsin Board of Bar Examiners for **7 CLE**. It does not qualify for EPR credit.

Registration

ONLINE: wisbar.org/seminars

PHONE: (800) 728-7788

FAX: (608) 257-5502

MAIL: State Bar PINNACLE Registrations
P.O. Box 7158
Madison, WI 53707-7158

State Bar CLE/PINNACLE Passbook registrations: Passbook certificates must be received by the State Bar at least one business day prior to the event. For in-person seminars, walk-in registrations using Passbook Certificates are also welcome.

Registration cancellations: Please visit wisbar.org/cancellations for information on PINNACLE registration cancellation policies.

Course materials for those attending the seminar: Course materials are provided in PDF format and are downloadable from *myStateBar* on wisbar.org up to two days prior to and 90 days after your seminar.

COVID-19 safety information: Complete and current safety guidelines can be found at wisbar.org/covidsafety.

This program is sponsored by:

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Real Property, Probate and Trust Law
Section members **SAVE \$50** on this seminar.

See registration form in this brochure for more information.

Book Bonus!

Real Estate Transactions System

Seminar attendees **SAVE 15%** on the *Real Estate Transactions System*.* This invaluable guide provides a system for collecting and organizing client information, as well as numerous sample clauses for contingencies, warranties and representations, and other provisions.



* Attendees will receive information to access the discount via email after attending the program. Discount applies to both print and digital Books UnBound® editions of this title and cannot be applied to previous purchases. Offer valid as long as CLE credit is available for this program. For Books UnBound users, discount may be applied to purchase of individual Books UnBound title only and may not be used on purchase of full library.

Additional Learning Opportunities

Burial Sites and Burial Mounds in Real Estate Transactions

If your clients discover cemetery plots, burial mounds, or other human burial sites on their property, what should they do? Learn how to advise clients who own property that doubles as a final resting place. Capably manage the intersection of burial places and property interests by understanding the property owners' rights and responsibilities. **1 CLE**

CLE OnDemand: #CA3496D | Member: \$99 | Nonmember: \$149

Wisconsin Landlord & Tenant Manual

This highly accessible, essential guide takes you through the life cycle of a tenancy from the perspective of the landlord and the tenant. It's chock full of sample forms and practice tips on key considerations such as screening and qualifying tenants, use of rental documents, evictions, the responsibilities of the landlord and the tenant, and much more.

Print Book: #AK0439E02; 312+ pp.; 2nd Ed.; 2022-23; Member: \$205 | Nonmember: \$256.25
Books UnBound Subscription: #AE0439_SUB; Member: \$202 | Nonmember: \$252

Real Estate Enhanced Forms Library

Find forms in a snap! The *Real Estate Enhanced Forms Library* gives you access to more than 180 real estate documents, including forms, sample language, and checklists. Each document is fully customizable and regularly updated to comply with statutory specifications. Subscribe today!

Online subscription: #FSFBD000 | Members only: \$159/year
(Discounts available on multi-user subscriptions.)

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Priority Code: S 4 2 6 1 B

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IN-PERSON SEMINAR:

Friday, Oct. 6, 2023 –
Madison

LIVE WEBCAST:

Friday, Oct. 6, 2023

WEBCAST REPLAYS:

Thurs., Oct. 19, 2023

Tues., Oct. 24, 2023

Mon., Oct. 30, 2023

Sat., Nov. 4, 2023

Weds., Nov. 8, 2023

Thurs., Nov. 16, 2023

Weds., Nov. 22, 2023

Tues., Nov. 28, 2023

Mon., Dec. 4, 2023

Lawyer State Bar Member No. _____

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*The \$50 Real Property, Probate and Trust Law (RPPT) Section discount applies only to the in-person and webcast presentations of this seminar – not CLE OnDemand. RPPT members with Ultimate Passes, other CLE passes, or PINNACLE discounts are not eligible for this discount. The RPPT Section may discontinue this discount at any time.

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