



# Complex Commercial Contracts: The Legal Principles You Need to Know for Effective Drafting

**Program dates start January 13. Register today!**

**6 CLE**

# Complex Commercial Contracts: The Legal Principles You Need to Know for Effective Drafting

## Rock-solid agreements

Your clients want airtight corporate contracts, but you don't have to sweat it. Make the drafting process less intimidating with the information you'll find at *Complex Commercial Contracts: The Legal Principles You Need to Know for Effective Drafting*.

Experienced practitioners will break down the complexities behind creating strong, enforceable contracts and provide tips you can easily incorporate into your business negotiations and agreements.

## How you'll benefit:

- Understand the principles governing all types of corporate agreements
- Gain effective strategies for licensing intellectual property
- Discover how recent business entity law changes impact contract drafting
- Receive tips for drafting independent contractor agreements
- Explore key considerations in municipal government contracts

## Who should attend:

- Business lawyers
- Intellectual property lawyers
- In-house counsel
- Health lawyers
- Government lawyers
- Corporate attorneys

Take your drafting skills to the next level with the top-notch guidance you'll receive at *Complex Commercial Contracts: The Legal Principles You Need to Know for Effective Drafting*.

**Register now!**

## Schedule

- 8:00 AM Registration**
- 8:30 AM Business Entity Drafting Issues in Light of the Recent Changes**  
*Joseph W. Boucher*
- 9:20 AM Commercial Leases**  
*Kristy A. Christensen*
- 10:10 AM Break**
- 10:25 AM Municipal Government Contracts**  
*Eric J. Larson*
- 11:15 AM Licensing of Intellectual Property: Principles and Strategic Case Law Summary**  
*Patrick J. Fleis*
- 12:05 PM Lunch (on your own)**
- 1:05 PM Independent Contractor Agreements**  
*David A. McClurg*
- 1:55 PM Drafting Remedy Clauses for Breach of Confidentiality Obligations in Commercial Contracts: Prevention, Cessation, and Compensation**  
*Kyle Fonjemie*
- 2:45 PM Question & Answer**
- 3:00 PM Program Concludes**

*Following program start time, schedule will vary slightly from above listed times.*

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**[www.wisbar.org/ondemand](http://www.wisbar.org/ondemand)**

## Faculty

### Program Chair

**Jane C. Schlicht**

Hinshaw & Culbertson LLP  
Milwaukee

### Presenters

**Joseph W. Boucher**

Neider & Boucher, S.C.  
Madison

**Kristy A. Christensen**

McCarty Law LLP  
Appleton

**Patrick J. Fleis**

Ryan Kromholz & Manion, S.C.  
Milwaukee

**Kyle Fonjemie**

Hinshaw & Culbertson LLP  
Chicago

**Eric J. Larson**

Municipal Law & Litigation Group, S.C.  
Waukesha

**David A. McClurg**

Petrie + Pettit, S.C.  
Milwaukee

## Credits

This program will be submitted to the Wisconsin Board of Bar Examiners for **6 CLE credits**. It does not qualify for EPR credit.

## Dates

## Location

### In-Person Seminar – Madison

Friday, January 13, 2023

#### State Bar Center

5302 Eastpark Blvd.  
Madison, WI  
(608) 257-3838

### Live Webcast

Friday, January 13, 2023

### Webcast Replay

Friday, January 20, 2023

Thursday, January 26, 2023

Tuesday, January 31, 2023

Wednesday, February 8, 2023

Monday, February 13, 2023

Friday, February 24, 2023

Monday, February 27, 2023

Wednesday, March 8, 2023

**Additional webcast replay dates are available for this program.**

Visit [wisbar.org/seminars](https://wisbar.org/seminars) for more information and to register.

## Registration

**ONLINE:** [wisbar.org/seminars](https://wisbar.org/seminars)

**PHONE:** (800) 728-7788

**FAX:** (608) 257-5502

**MAIL:** State Bar PINNACLE Registrations  
P.O. Box 7158  
Madison, WI 53707-7158

**State Bar CLE/PINNACLE Passbook Registrations:** Passbook Certificates must be received by the State Bar at least one business day prior to the event. For in-person seminars, walk-in registrations using Passbook Certificates are also welcome.

**Registration Cancellations:** Please visit [wisbar.org/cancellations](https://wisbar.org/cancellations) for information on PINNACLE registration cancellation policies.

**Course Materials for Attendees:** Course materials are provided in PDF format and are downloadable from *myStateBar* on [wisbar.org](https://wisbar.org) up to two days prior to and 90 days after your seminar.

**COVID-19 Safety Information:** Complete and current safety guidelines can be found at [wisbar.org/covidsafety](https://wisbar.org/covidsafety).



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## Book Bonus!

### Business Litigation and Dispute Resolution in Wisconsin

Seminar attendees will enjoy a **free two-week trial** of the *Business Litigation and Dispute Resolution in Wisconsin* Books UnBound® title and an invitation to **save 20%** on either a one-year subscription to the Books UnBound title or purchase of the print book.\* It's the perfect resource to help you advise business clients, packed with relevant case law and time-saving practice resources.



\*Attendees will receive information to access the free trial and discount via email after attending the program. Discount applies to both print and digital Books UnBound editions of this title and cannot be applied to previous purchases. Offer valid as long as CLE credit is available for this program. For Books UnBound users, discount may be applied to purchase of individual Books UnBound title only and may not be used on purchase of full library.

## Other Learning Opportunities

### Drafting More Effective Contracts 2022

Get trusted guidance on common issues that arise in negotiating and constructing contracts. You'll receive practical advice on drafting contractual provisions, including warranties and disclaimers, limitations on liability, indemnity clauses, covenants not to compete, and force majeure clauses. **6 CLE**

**CLE OnDemand™:** CA3283D; **Member:** \$269 | **Nonmember:** \$349

### 19th Annual Commercial Real Estate Update 2022

Catch up on recent changes to the law and emerging issues in commercial real estate practice. You'll hear insights from veteran practitioners on laws regulating groundwater use and policy in Wisconsin, new changes to access easements, the impact of Wisconsin's new business entity statutory framework, leasing tips, and more. **4 CLE**

**Webcast Replays:** Dec. 8, 2022 | Dec. 16, 2022 | Dec. 19, 2022 | Dec. 30, 2022 | Jan. 4, 2023  
Jan. 14, 2023 | Jan. 17, 2023 | Jan. 25, 2023

### Contract Law in Wisconsin

This book covers the essentials of contracts: formation, enforceability, interpretation, parties, performance, breach, remedies, and drafting. You'll find numerous practice tips and points to consider when drafting or reviewing contracts, as well as examples based on hypothetical fact patterns to help you understand different contractual scenarios. (Includes 2020-21 supplement)

**Print Book:** #AK0040; 894+ pp.; 5th ed. 2018-19; **Member:** \$275 | **Nonmember:** \$343.75  
**Books UnBound® Subscription:** #AE0040\_SUB; **Member:** \$249 | **Nonmember:** \$311

# Complex Commercial Contracts

Priority Code: S 4191B

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