



Drafting More Effective Contracts 2022

Program dates start January 14. Register today!

6 CLE

Drafting More Effective Contracts 2022

For your consideration

Poorly drafted, confusing contracts can lead to difficult and costly litigation. To avoid potential frustration, disagreement, and litigation, it helps to start with a clearly drafted, comprehensive contract.

At *Drafting More Effective Contracts*, veteran practitioners will walk you through constructing key contractual provisions, such as warranties and disclaimers, limitations on liability, indemnity clauses, choice of law and venue, and more.

How you'll benefit:

- Make your contracts clear, concise, effective, and enforceable
- Find out when and how to use key contractual provisions
- Know the ins and outs of arbitration, mediation, non-compete, and confidentiality clauses
- Pick up style tips and best practices for contract drafting
- Understand how to compose an effective force majeure provision
- Identify and mitigate commercial contracting risks

Who should attend:

- In-house counsel
- Business lawyers
- Small business advisors
- Intellectual property lawyers
- Lawyers practicing dispute resolution
- Employment lawyers
- General practitioners

Register now!

Schedule

- 8:30 AM** **Facts Contract Drafting Toolbox: A Collection of Drafting Style Tips and (Sometimes Surprising) Best Practices**
David M. Gorwitz
- 9:20 AM** **Reps, Warranties, and Limitations on Liability**
Michael D. Weis
- 10:10 AM** **Break**
- 10:25 AM** **Drafting Indemnity Clauses: Allocation of Future Risk in Commercial Contracts**
Connie M. Mayer
- 11:15 AM** **Choice of Law, Choice of Venue, Force Majeure, and Liquidated Damages**
James E. Bartzen
- 12:05 PM** **Lunch Break**
- 1:05 PM** **Non-Competition and Confidentiality Clauses**
Jane C. Schlicht
- 1:55 PM** **Drafting ADR Clauses**
Mark A. Frankel
- 2:45 PM** **Question & Answer**
- 3:00 PM** **Program Concludes**

Following program start time, schedule will vary slightly from above listed times.

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Faculty

Program Chair & Presenter

Jane C. Schlicht

Hinshaw & Culbertson LLP
Milwaukee

Presenters

James E. Bartzan

Boardman & Clark LLP
Madison

Mark A. Frankel

Frankel ADR
Madison

David M. Gorwitz

Neider & Boucher, S.C.
Madison

Connie M. Mayer

Hinshaw & Culbertson LLP
Chicago

Michael D. Weis

Hinshaw & Culbertson LLP
Chicago

Credits

This program will be submitted to the Wisconsin Board of Bar Examiners for **6 CLE credits**. It does not qualify for EPR credit.

Dates

Live Webcast

Friday, January 14, 2022

Webcast Replay

Friday, January 21, 2022

Thursday, January 27, 2022

Monday, January 31, 2022

Wednesday, February 9, 2022

Tuesday, February 15, 2022

Monday, February 21, 2022

Thursday, March 3, 2022

Wednesday, March 9, 2022

Registration

Online: www.wisbar.org/seminars

Phone: (800) 728-7788

Fax: (608) 257-5502

Mail: State Bar PINNACLE Registrations
P.O. Box 7158, Madison, WI
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State Bar CLE/PINNACLE Passbook

Registrations: Passbook Certificates must be received by the State Bar at least one business day prior to the event.

Registration Cancellations: Please visit wisbar.org/cancellations for information on PINNACLE registration cancellation policies.

Course materials for those attending the seminar: Course materials are provided in PDF format and are downloadable from *myStateBar* on wisbar.org up to two days prior to and 90 days after your seminar.

Book Sale!

Contract Law in Wisconsin

SAVE 20% on *Contract Law in Wisconsin*. Plus, all seminar attendees receive a free two-week trial of the Books UnBound® version. *Contract Law in Wisconsin* offers guidance on fundamental topics such as formation, breach, the statute of frauds, modifications and amendments, specific performance, and rescission. It's packed with tips, examples, and practice advice.

Use discount code **CA3283** when you order online at wisbar.org/ak0040 or by calling (800) 728-7788.

Print Book: #AK0040; 894+ pp.; 2 vols.; 5th Ed.; 2018-19 (Includes 2020-21 supplement)

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Additional Learning Opportunities

Complex Commercial Contracts: The Legal Principles You Need to Know for Effective Drafting 2021

Deconstruct the process of drafting complex commercial contracts and discover tips for drafting considerations in M&A purchase agreements, working capital provisions, contracts with municipalities, and more. Gain insight on how to protect a company's intellectual property. **6 CLE**

CLE OnDemand Seminar: #CA3130D; **Member:** \$259 | **Nonmember:** \$339

Business Litigation & Dispute Resolution in Wisconsin

When a business client faces a problem, *Business Litigation & Dispute Resolution* can help. It's a trusted resource to help you advise business clients, represent or defend them in lawsuits, and keep them out of trouble altogether. (Includes 2020-21 supplement.)

Print Book: #AK0254; 446+ pp.; 3rd ed.; 2018-19; **Member:** \$175 | **Nonmember:** \$219

Books UnBound Subscription: #AE0254_SUB; **Member:** \$189 | **Nonmember:** \$236.25

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Online subscription: #FSFB2000; **Members only:** \$95

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Priority Code: S4060B

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