



Annual Real Estate Update 2021

Program dates start October 1. Register today!

**7 CLE
1 EPR**

Annual Real Estate Update 2021

This program is endorsed by the Real Property, Probate and Trust Law Section of the State Bar of Wisconsin

No rest for residential real estate

Well into the second year of the COVID-19 pandemic, the *Annual Real Estate Update 2021* will bring you up-to-speed on the latest issues affecting renters, aspiring buyers, and sellers. From how eviction statistics are trending to how the hot housing market is affecting contracts, you'll be prepared to help clients address a range of real estate concerns and challenges.

How you'll benefit:

- Discuss how contracts are holding up in a frenzied housing market
- Get the Wisconsin Realtor's Association perspective on the latest issues
- Earn 1.0 EPR by hearing how to protect yourself from ethical missteps
- Obtain your annual case law update

Who should attend:

- Real estate lawyers
- Title and closing attorneys
- General practitioners
- Landlord-tenant lawyers
- Realtors

Register now!

**Real Property, Probate and Trust
Law Section members save
\$50 on this seminar.**

Schedule

8:30 AM Case Law Update

Mark C. Young

9:20 AM Oops, I did it again: Making Offers in a Hot Real Estate Market

- Contingencies for a standard residential real estate offer
- How contingencies are being handled in an overheated market
- Listing contracts and buyer agency contracts in this current market

Michelle A. Behnke

10:10 AM Break

10:25 AM Hot Topics from the WRA

- The aftermath of a hot housing market and the current state of the market
- The nuances of "Dear Seller" letters from buyers
- Possible upcoming trends

Cori M. Lamont

11:15 AM Updates and Hot Topics in Landlord Tenant Law

- Damages to property and habitability
- Duty to mitigate
- Eviction during COVID and updates to the law

Carousel Andrea Bayrd

12:05 PM Lunch Break

1:05 PM Title Issues in Wisconsin

Cheryl A. Hipenbecker

1:55 PM Updates in Riparian Rights

John M. Bruce

2:45 PM Break

3:00 PM Malpractice and Professional Responsibility Concerns for the Real Estate Practitioner

- Learn the elements of legal malpractice and what is required to secure coverage under your professional liability policy
- Explore ethics considerations for the real estate practitioner
- Understand the cyber threats to your real estate practice

Brian C. Anderson, Matthew M. Beier

3:50 PM Program Concludes

Following program start time, schedule will vary slightly from above listed times.

Faculty

Program Chair & Presenter

Mark C. Young
Attorney at Law
Milwaukee

Presenters

Brian C. Anderson
Wisconsin Lawyers Mutual Insurance
Company
Madison

Carousel Andrea Bayrd

Community Justice Inc.
Madison

Michelle A. Behnke

Michelle Behnke & Associates
Madison

Matthew M. Beier

Wisconsin Lawyers Mutual Insurance
Company
Madison

John M. Bruce

West & Dunn
Manitowoc

Cheryl A. Hipenbecker

Knight Barry Title, Inc.
Milwaukee

Cori M. Lamont

Wisconsin Realtors Association
Madison

Dates

Live Webcast

Friday, October 1, 2021

Webcast Replay

Thursday, October 7, 2021
Tuesday, October 12, 2021
Monday, October 18, 2021
Saturday, October 23, 2021
Wednesday, October 27, 2021
Thursday, November 4, 2021
Wednesday, November 10, 2021
Tuesday, November 16, 2021

Additional webcast replay dates
are available for this program. Visit
wisbar.org/seminars for more
information and to register.

Credits

This program will be submitted to the
Wisconsin Board of Bar Examiners for
**7 CLE credits including 1 Ethics and
Professional Responsibility credit.**



Registration

ONLINE: www.wisbar.org/seminars

PHONE: (800) 728-7788

FAX: (608) 257-5502

MAIL: State Bar PINNACLE Registrations
P.O. Box 7158
Madison, WI 53707-7158

State Bar CLE/PINNACLE Passbook Registrations:

Passbook Certificates must be received by the State Bar at least one business day
prior to the event.

Registration Cancellations:

Please visit wisbar.org/cancellation_policy for information on PINNACLE registration
cancellation policies.

Course materials for those attending the seminar:

Course materials are provided in PDF format and are downloadable from
myStateBar on wisbar.org up to two days prior to and 90 days after your seminar.

This program is sponsored by:

Wisconsin Lawyers Mutual
INSURANCE COMPANY



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Additional Learning Opportunities

Updates in Residential Real Estate Closings 2021

Gain a thorough understanding of recent changes to Residential Offers to Purchase. Know what to expect during a remote, in-person, or hybrid closing using eClosings. Review the path to full digital closings in the residential mortgage-lending world. Understand your clients' title insurance options. **1.5 CLE**

CLE OnDemand Seminar: #CA3160D; **Member:** \$109 | **Nonmember:** \$159

Wisconsin Landlord & Tenant Manual

Written by authors who concentrate in residential landlord-tenant law throughout Wisconsin, this highly accessible guide will walk you through the life cycle of a tenancy from the perspective of both landlords and tenants. Topics covered include screening prospective tenants, use of rental documents, property owners' and tenants' responsibilities for maintaining a rental unit, and more. Also contains numerous Wisconsin Legal Blank forms, as well as many Wisconsin court forms and guides.

Print Book: #AK0439E01; 322 pp+ 1st ed. 2020-21; **Member:** \$189 | **Nonmember:** \$209

Real Estate Enhanced Forms Library

Find forms in a snap! Access more than 240 real estate documents, including forms, sample language docs, and checklists. Every document is fully customizable and regularly updated to ensure it complies with statutory specifications.

Online subscription: #FSFBD000; **Members only:** \$145/year
(Discounts available on multi-user subscriptions.)

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Priority Code: **S 4 0 5 B**

SEMINAR TUITION Includes Downloadable (PDF) Course Materials	WEBCAST SEMINAR TUITION:
<input type="checkbox"/> RPPT Section Member	<input type="checkbox"/> \$219
<input type="checkbox"/> State Bar Member	<input type="checkbox"/> \$269
<input type="checkbox"/> Nonmember	<input type="checkbox"/> \$349
<input type="checkbox"/> Ultimate Pass Subscriber	<input type="checkbox"/> \$0
<input type="checkbox"/> Passbook Certificate User	<input type="checkbox"/> 1 Certificate

WEBCAST DATES:

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***The \$50 Real Property, Probate and Trust Law (RPPT) Section discount applies ONLY to live webcast and webcast replay versions of this seminar – not CLE OnDemand. RPPT members with Ultimate Passes, other CLE passes, or PINNACLE discounts are not eligible for this discount. The RPPT Section may discontinue this discount at any time.**

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