



The Nuts and Bolts of Collections and Creditors' Rights

Program dates start May 19. Register today!

6 CLE

The Nuts and Bolts of Collections and Creditors' Rights

Endorsed by the Young Lawyers Division of the State Bar of Wisconsin

From the basics to special issues, we've got you covered

When should you file in small claims vs. circuit court? What's changed in the collections process due to COVID? How do you object to a discharge of debts?

Find out the answers to these questions and more at *The Nuts and Bolts of Collections and Creditors' Rights*. You'll review the fundamentals of creditor and debtor law, and come away knowing how to assess debt and make a demand, commence a legal action, obtain favorable judgment, and collect successfully. Plus, you'll receive invaluable tips on how to avoid collection traps, malpractice concerns, and manage client expectations.

How you'll benefit:

- Learn the proper steps for collecting a debt
- Discover how bankruptcy and other special issues affect collection of debts
- Receive sample forms and documents that you can put to use right away in your practice
- Get up-to-speed on important recent updates in the area of collections and creditors' rights

Who should attend:

- Attorneys seeking to add creditor/debtor representation to their practice
- Creditors' rights lawyers
- Consumer lawyers
- Bankruptcy attorneys
- Business lawyers
- Attorneys who do their own fee collecting

Register today!

Registration

Online: www.wisbar.org/seminars

Phone: (800) 728-7788

Fax: (608) 257-5502

Mail: State Bar PINNACLE Registrations
P.O. Box 7158
Madison, WI 53707-7158

State Bar CLE/PINNACLE Passbook Registrations:

Passbook Certificates must be received by the State Bar at least one business day prior to the event.

Registration Cancellations:

Please visit wisbar.org/cancellation_policy for information on PINNACLE registration cancellation policies.

Course materials for those attending the seminar:

Course materials are provided in PDF format and are downloadable from *myStateBar* on wisbar.org up to two days prior to and 90 days after your seminar.

Young lawyers save \$20!

PINNACLE knows that you're at the critical point in your career where you're developing your skills and practice, which is why Young Lawyers Division Members* receive \$20 off any of the Build Your Practice Series seminars.

** Young Lawyers Division Members: State Bar member attorneys 36 years of age or younger or within five years of admission to the State Bar of Wisconsin. If you've opted out of YLD, you will not receive this discount.*

This program is sponsored by:



Wisconsin Lawyers Mutual
INSURANCE COMPANY



Schedule

8:30 AM Debt Assessment, Demand, and Dangers

- Identifying the type of debt, amount of debt, and correct debtors
- Acceptable, required and prohibited collection practices under the Wisconsin Consumer Act, the Fair Debt Collections Practices Act, Consumer Financial Protection Bureau rules and regulations, and other consumer acts
- Making a demand for satisfaction
- Steering clear of dangerous waters
Nancy B. Johnson

9:30 AM Commencing an Action and Obtaining a Judgment

- Small claims vs. circuit court
- Filing suit
- Replevins/money judgments
- Docketing and perfecting judgments
Brian P. Thill

10:20 AM Break

10:35 AM Collection of Judgments

- Selecting the most appropriate method of collection
- Garnishment procedures
- Supplementary examinations and proceedings
- Additional collection mechanisms
Brian P. Thill

11:45 AM Creditors' Rights in Bankruptcy

- Issues to consider
J. David Krekeler

12:00 PM Lunch Break

1:00 PM Creditors' Rights in Bankruptcy (continued)

- Remedies available when the debtor files bankruptcy
- Filing claims, lifting the automatic stay, analyzing the debtor's exemptions
- Objecting to the discharge of debts
- Defending preference claims
J. David Krekeler

2:00 PM Special Issues Panel Discussion

- Case law updates
- Collection techniques
- Ethical and malpractice concerns
- Practice variations
- Practice dos and don'ts
- Collection "traps"
- Chapter 128
- Foreign judgments
- COVID-related changes
Kristin K. Beilke, Nancy B. Johnson, J. David Krekeler

2:50 PM Question and Answer

3:00 PM Program Concludes

Following start time, schedule will vary slightly from above listed times.

Dates

Webcast Seminar

Wednesday, May 19, 2021
Friday, May 28, 2021
Monday, May 31, 2021
Friday, June 4, 2021
Thursday, June 10, 2021
Wednesday, June 16, 2021
Tuesday, June 22, 2021
Monday, June 28, 2021

The May 19, 2021 prerecorded presentation will include a live panel discussion on special issues. All portions of this program for subsequent webcast dates will be prerecorded.

Credits

This program will be submitted to the Wisconsin Board of Bar Examiners for up to **6 CLE credits**. It does not qualify for EPR credit.

Faculty

Presenters

Kristin K. Beilke

Murphy Desmond, S.C.
Madison

Nancy B. Johnson

Brennan Steil, S.C.
Janesville

J. David Krekeler

Krekeler Strother, S.C.
Madison

Brian P. Thill

Office of the U.S. Trustee
Madison

**BUILD
YOUR
PRACTICE**

About the Build Your Practice Series

The Build Your Practice Series

from State Bar of Wisconsin PINNACLE® introduces you to the fundamentals of various practice areas. Gain the tools and information you need to develop a new area of practice and expand your firm's offerings. Build Your Practice Series programs are endorsed by the State Bar's Young Lawyers Division.

Book Sale!

Collections and Bankruptcy in Wisconsin

Save 20% on *Collections and Bankruptcy in Wisconsin*. Loaded with information on collection remedies, negotiating agreements with creditors, and resolving bankruptcy proceedings.

Use discount code **CA3159** when you order online or by calling (800) 728-7788. * Plus, all seminar attendees receive a free two-week trial of the *Books UnBound*® version.

Print Book: #AK0250; 311+ pp.; 2nd ed. 2015-16 (Includes 2017-18 and 2019-20 supplements)
Member: ~~\$166~~ \$132.80 | Nonmember: ~~\$210~~ \$168

Books UnBound® Subscription: #AE0250_SUB
Member: ~~\$180~~ \$144 | Nonmember: ~~\$225~~ \$180

*Discount applies to both print and digital *Books UnBound*® editions of this title and cannot be applied to previous purchases. Offer valid as long as CLE credit is available for this program. For *Books UnBound* users, discount may be applied to purchase of individual *Books UnBound* title only and may not be used on purchase of full library.



Additional Learning Opportunities

The Consolidated Appropriations Act: Key Implications for Debtors & Creditors

Review the effect of the Consolidated Appropriations Act (CAA) on the Bankruptcy Code. Understand how the Act expands debtors' abilities to obtain PPP loans. Review extended timelines for debtor-tenants to assume or reject nonresidential leases. Discover how the CAA extends protections against debtor discrimination. Learn how the Act may incentivize creditors to work with debtors to avoid potential preference penalties. **1 CLE**

Webcast Replays: April 22, 2021 | April 28, 2021 | May 6, 2021 | May 14, 2021

Annual Bankruptcy Update 2020

Hear from U.S. Bankruptcy Court judges from the Eastern and Western Districts. Help clients affected by COVID-19. Get tax tips from lawyers with the Wisconsin Department of Revenue. Learn how to avoid ethical pitfalls. **8 CLE**

CLE OnDemand Seminar: #CA3029D; Member: \$259 | Nonmember: \$339

Marital Property Law & Practice in Wisconsin

Quickly find the answer to any question involving marital property and/or property classification. Useful for any practitioner in the areas of family law, taxation, bankruptcy/creditor-debtor, and estate planning.

Print Book: #AK0067; 860+ pp.; 5th ed. 2018-19; Member: \$280 | Nonmember: \$350
Books UnBound® Subscription: #AE0067_SUB; Member: \$190 | Nonmember: \$237.50

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Priority Code: **S 3 9 6 9 B**

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<input type="checkbox"/> State Bar Member	<input type="checkbox"/> \$259
<input type="checkbox"/> YLD Member**	<input type="checkbox"/> \$239
<input type="checkbox"/> Nonmember	<input type="checkbox"/> \$339
<input type="checkbox"/> Ultimate Pass Subscriber	<input type="checkbox"/> \$0
<input type="checkbox"/> Passbook Certificate User	<input type="checkbox"/> 1 Certificate

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Event Code: CA3159 W R R2 R3 R4 R5 R6 R7