



# Pretrial Techniques 2021

**Program dates start September 30. Register today!**

**4 CLE**

# Pretrial Techniques 2021

## Learn from the masters

At *Pretrial Techniques 2021*, you'll get an up-close look at the nuances of key motions utilized in personal injury cases. Experienced trial lawyers will share their insights and strategies for a variety of pretrial motions.

Then, each motion will be argued as it would be in the courtroom and given a ruling from the presiding judge, Hon. Rhonda L. Lanford. After each decision, the opposing attorneys will explain why they used (or did not use) specific arguments. Judge Lanford will also reveal why she ruled the way she did and offer advice on which approaches were most effective.

## How you'll benefit:

- Be better prepared to file the motion that will best help your client
- Witness relevant motions in action by seeing mock motions and rulings
- Get a judge's opinion and insight
- Hear experienced defense and plaintiff litigators explain their strategies

## Who should attend:

- Civil litigators
- Personal injury lawyers
- Torts attorneys
- Criminal litigators

**Register now!**

## Schedule

**8:30 AM** **Is a Picture Worth 1,000 Words... Or Is It Inadmissible?**

*Michael P. Crooks, Robert J. Kasieta*

**9:05 AM** **Mock Motion**

*Michael P. Crooks, Robert J. Kasieta*

**9:30 AM** **Motion Ruling & Panel Discussion**

*Presiding Judge: Hon. Rhonda L. Lanford*

*Panel Members: Michael P. Crooks, Robert J. Kasieta*

**9:40 AM** **Sanctions on Discovery Abuses**

*Ann C. Emmerich, Ann S. Jacobs*

**10:15 AM** **Break**

**10:30 AM** **Mock Motion**

*Ann C. Emmerich, Ann S. Jacobs*

**10:55 AM** **Motion Ruling & Panel Discussion**

*Presiding Judge: Hon. Rhonda L. Lanford*

*Panel Members: Ann C. Emmerich, Ann S. Jacobs*

**11:05 AM** **Ensuring that MILs Are Obeyed: What to Do**

*Kelly L. Centofanti, Gregory J. Cook*

**11:40 AM** **Mock Motion**

*Kelly L. Centofanti, Gregory J. Cook*

**12:05 PM** **Motion Ruling & Panel Discussion**

*Presiding Judge: Hon. Rhonda L. Lanford*

*Panel Members: Kelly L. Centofanti, Gregory J. Cook*

**12:15 PM** **Program Concludes**

*Following start time, schedule will vary slightly from above listed times.*

## Faculty

### Program Chair & Presenter

**Kelly L. Centofanti**  
Centofanti Law, S.C.  
Mequon

### Presiding Judge

**Hon. Rhonda L. Lanford**  
Dane County Circuit Court  
Madison

### Presenters

**Gregory J. Cook**  
Greg Cook Law Offices, S.C.  
Milwaukee

**Michael P. Crooks**  
von Briesen & Roper, S.C.  
Madison

**Ann C. Emmerich**  
Bell Moore & Richter, S.C.  
Madison

**Ann S. Jacobs**  
Jacobs Injury Law, S.C.  
Milwaukee

**Robert (Bob) J. Kasieta**  
Kasieta Legal Group LLC  
Madison

## Dates

### Live Webcast

Thursday, September 30, 2021

### Webcast Replay

Friday, October 8, 2021  
Thursday, October 14, 2021  
Wednesday, October 20, 2021  
Saturday, October 23, 2021  
Tuesday, October 26, 2021  
Monday, November 1, 2021  
Tuesday, November 9, 2021  
Thursday, December 16, 2021

Additional webcast replay dates are available for this program. Visit [wisbar.org/seminars](http://wisbar.org/seminars) for more information and to register.

## Credits

This program will be submitted to the Wisconsin Board of Bar Examiners for **4 CLE credits**. It does not qualify for EPR credit.

## Registration

**ONLINE:** [www.wisbar.org/seminars](http://www.wisbar.org/seminars)

**PHONE:** (800) 728-7788

**FAX:** (608) 257-5502

**MAIL:** State Bar PINNACLE Registrations  
P.O. Box 7158  
Madison, WI 53707-7158

**State Bar CLE/PINNACLE Passbook Registrations:** Passbook Certificates must be received by the State Bar at least one business day prior to the event.

**Registration Cancellations:** Please visit [wisbar.org/cancellation\\_policy](http://wisbar.org/cancellation_policy) for information on PINNACLE registration cancellation policies.

**Course materials for those attending the seminar:** Course materials are provided in PDF format and are downloadable from *myStateBar* on [wisbar.org](http://wisbar.org) up to two days prior to and 90 days after your seminar.

## Book Sale!

### Wisconsin Civil Procedure Before Trial

**SAVE 20%** on *Wisconsin Civil Procedure Before Trial*,\* a step-by-step guide to the topics that typically arise during litigation. From beginners to veterans, this invaluable resource will help all practitioners litigate their cases more effectively. **Plus, all seminar attendees receive a free two-week trial of the Books UnBound® version.**

Use discount code **CA3155** when you order online at [wisbar.org/AK0166](http://wisbar.org/AK0166) or by calling (800) 728-7788.

**Print Book:** #AK0166; 1,254+ pp.; 7th ed. 2020-21; 2 vols.  
**Member:** ~~\$255~~ \$204 | **Nonmember:** ~~\$319~~ \$255.20

**Books UnBound Subscription:** #AE0166\_SUB  
**Member:** ~~\$199~~ \$159.20 | **Nonmember:** ~~\$248.75~~ \$199

\*Discount applies to both print and digital Books UnBound editions of this title and cannot be applied to previous purchases. Offer valid as long as CLE credit is available for this program. For Books UnBound users, discount may be applied to purchase of individual Books UnBound title only and may not be used on purchase of full library.



## Additional Learning Opportunities

### 31st Annual Institute of Trial Practice

Gain the perspective and strategies you need for your next trial when you observe a qualified immunity case in "court" executed by experienced trial lawyers. Get an inside look at how to prosecute and defend a civil rights action involving law enforcement officers. Learn about damages that can be pursued, deposing and cross-examining both medical experts and law enforcement officers, and whether qualified immunity applies. Hear insights from the judge overseeing the case as well as the jury members who will decide its outcome. **10 CLE**

**Live Webcast:** Nov. 4, 2021

**Webcast Replays:** Nov. 12, 2021 | Nov. 16, 2021 | Nov. 22, 2021 | Nov. 30, 2021  
Dec. 9, 2021 | Dec. 14, 2021 | Dec. 18, 2021 | Dec. 22, 2021

### Wisconsin Discovery Law and Practice

It's the ultimate authority on discovery law. Find chapters on scope, depositions, interrogatories, requests for admissions, inspection, and examinations. It also explains electronic discovery law. (Includes 2019-20 supplement).

**Print Book:** #AK0042; 614+ pp.; 5th ed. 2017-18; **Member:** \$255 | **Nonmember:** \$319  
**Books UnBound Subscription:** #AE0042\_SUB; **Member:** \$199 | **Nonmember:** \$248.75

### Civil Litigation Forms Library

Find forms anytime, anywhere you have an internet connection. Enjoy access to more than 215 documents, including affidavits, authorizations, motions, notices, orders, summonses, and more.

**Online subscription:** #FSFB3000; Members only: \$145/year  
(Discounts available on multi-user subscriptions.)

## Pretrial Techniques 2021

Priority Code: S 4 0 0 4 B

SEMINAR TUITION	WEBCAST SEMINAR: With Downloadable (PDF) Course Materials
<input type="checkbox"/> State Bar Member	<input type="checkbox"/> \$239
<input type="checkbox"/> Nonmember	<input type="checkbox"/> \$319
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### WEBCAST DATES:

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