



Complex Commercial Contracts: The Legal Principles You Need to Know for Effective Drafting 2021

Program dates start February 24. Register today!

6 CLE

Complex Commercial Contracts: The Legal Principles You Need to Know for Effective Drafting 2021

Write rock-solid agreements

Your clients want airtight corporate contracts. No sweat, right?

Make the drafting process less intimidating by attending *Complex Commercial Contracts: The Legal Principles You Need to Know for Effective Drafting*. Presenters will break down the complexities of creating strong, enforceable contracts and provide tips that you can easily incorporate whether you're trying to negotiate terms or determine what to include in a subscription agreement to sell stock in a privately-owned business.

How you'll benefit:

- Understand what information should be included in a subscription agreement
- Gain strategies for licensing intellectual property
- Learn how to draft and negotiate purchase price terms
- Find out what to include in a business associate agreement under HIPAA
- Pick up tips for handling government contracts

Who should attend:

- Business lawyers
- Intellectual property lawyers
- In-house counsel
- Health lawyers
- Government lawyers

Register now!

Schedule

- 8:30 AM** **Drafting Indemnification Caps, Baskets, Carveouts, and Scrapes in M&A Purchase Agreements**
David M. Gorwitz
- 9:20 AM** **Drafting and Negotiating Purchase Price Terms, Including Working Capital Provisions**
Connie M. Mayer
- 10:10 AM** **Break**
- 10:25 AM** **Drafting Subscription Agreements and How They Relate to Private Placement Memoranda**
Andrew May
- 11:15 AM** **Licensing of Intellectual Property: Principles and Strategic Case Law Summary**
Stephen A. Kobza, Joseph A. Kromholz
- 12:05 PM** **Lunch Break**
- 1:05 PM** **HIPAA Business Associate Agreements for the Health Law Novice**
Lora L. Zimmer
- 1:55 PM** **Municipal Government Contracts**
Eric J. Larson
- 2:45 PM** **Question and Answer**
- 3:00 PM** **Program Concludes**

Following start time, webcast replay schedule will vary slightly from above listed times.

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www.wisbar.org/ondemand

Faculty

Program Chair

Jane C. Schlicht
Hinshaw & Culbertson LLP
Milwaukee

Presenters

David M. Gorwitz
Neider & Boucher, S.C.
Madison

Stephen A. Kobza
Ryan Kromholz & Manion, S.C.
Brookfield

Joseph A. Kromholz
Ryan Kromholz & Manion, S.C.
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Eric J. Larson
Municipal Law & Litigation Group, S.C.
Waukesha

Andrew May
Hinshaw & Culbertson LLP
Chicago

Connie M. Mayer
Hinshaw & Culbertson LLP
Chicago

Lora L. Zimmer
McCarty Law LLP
Appleton

Dates

Live Webcast

Wednesday, February 24, 2021

Webcast Replay

Friday, March 5, 2021
Thursday, March 11, 2021
Wednesday, March 17, 2021
Tuesday, March 23, 2021
Monday, March 29, 2021
Wednesday, April 7, 2021
Thursday, April 15, 2021

Credits

This program has been submitted to the Wisconsin Board of Bar Examiners for up to **6 CLE credits**. It does not qualify for EPR credit.

Registration

Online: www.wisbar.org/seminars

Phone: (800) 728-7788

Fax: (608) 257-5502

Mail: State Bar PINNACLE Registrations
P.O. Box 7158
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State Bar CLE/PINNACLE Passbook Registrations:

Passbook Certificates must be received by the State Bar at least one business day prior to the event.

Registration Cancellations:

Please visit wisbar.org/cancellation_policy for information on PINNACLE registration cancellation policies.

Course materials for those attending the seminar:

Course materials are provided in PDF format and are downloadable from myStateBar on wisbar.org up to two days prior to and 90 days after your seminar.

Book Sale!

Contract Law in Wisconsin

Save 20% on *Contract Law in Wisconsin*.

This book covers the essentials of contracts: formation, enforceability, interpretation, parties, performance, breach, remedies, and drafting.

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Additional Learning Opportunities

CLE OnDemand

Drafting More Effective Contracts 2020

Discover how to create clear, effective, enforceable contracts. Know when and how to use key provisions. Understand the pros and cons of arbitration, mediation, and noncompete clauses. Learn what should be included in real estate purchase agreements. Be ready to spot and manage sales-side contracting risks. **6 CLE**

Webcast Replay: February 22, 2021 | March 3, 2021 | March 9, 2021

CLE OnDemand Seminar: #CA2988D; **Member:** \$259 | **Nonmember:** \$339

COVID-19: Hot Topics in Navigating Contracts Amid Crisis 2020

Discover potential legal ways a party can (or can't) escape liability. Know what proof may be necessary in order to invoke relevant provisions. Get tips for strengthening future agreements. Find out which insurance policies may cover loss of business. Discuss potential legislative changes to the legal rights and obligations of contracting parties. **1.5 CLE**

CLE OnDemand Seminar: #CA3066D; **Member:** \$109 | **Nonmember:** \$159

Books/Books UnBound

Commercial and Consumer Transactions in Wisconsin

Keep pace with the ever-fluid world of business, including contracts, consumer rights and responsibilities, collections, letters of credit, bulk transfers, and internet law. (Includes 2017-18 and 2019-20 supplements)

Print Book: #AK0248; 784+ pp.; 2nd ed. 2015-16 | **Member:** \$166 | **Nonmember:** \$210


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