



STATE BAR
OF WISCONSIN

P.O. Box 7158, Madison, WI 53707-7158

Institute of Trial Practice

Classics Series



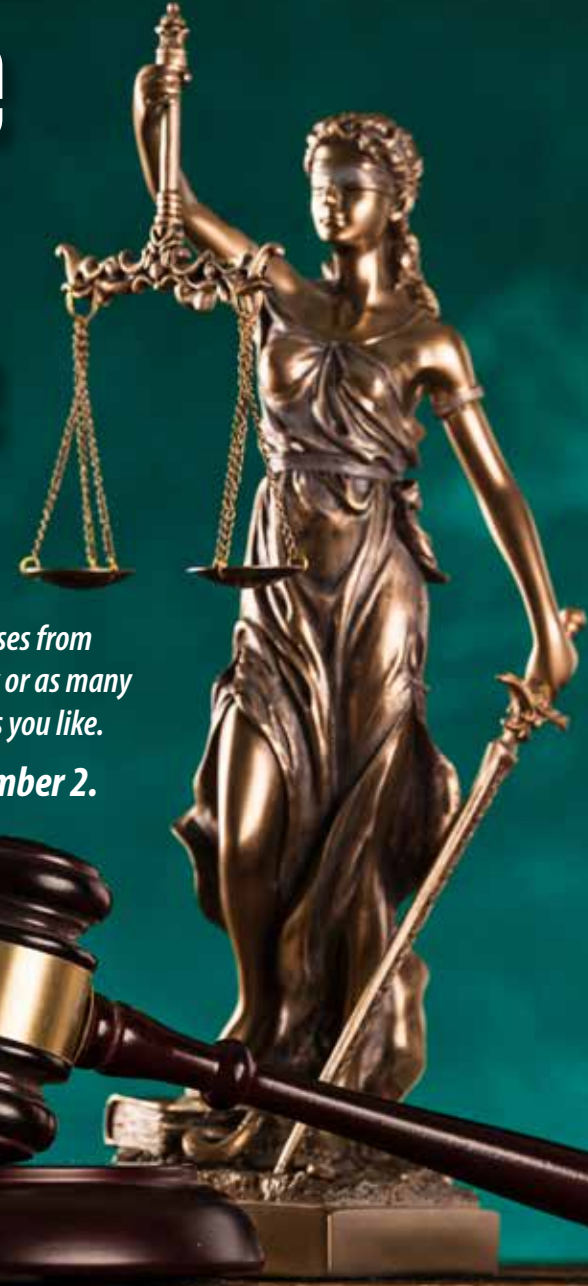
STATE BAR OF WISCONSIN
PINNACLE

Institute of Trial Practice

Classics Series

*Highlighting some of the best cases from
the past ten years. Attend as few or as many
seminars in this Classics Series as you like.*

*Program dates start November 2.
Register now!*



*Co-produced with the Wisconsin Chapter of the
American Board of Trial Advocates (ABOTA)*

The verdict is in: you don't want to miss this!

Full-blown jury trials are increasingly rare, and 2020 has made getting firsthand court experience even trickier. That's why we're bringing the "courtroom" to you. We're replaying classic cases from the past ten years, so you can still witness the law in action. Discover what works and what doesn't from top Wisconsin trial lawyers. Get insights from the bench. Listen as the jury deliberates.



21st Annual Institute of Trial Practice (2010)

While hauling a heavy trailer, the defendant's pickup truck struck the rear of a semi-truck cab driven by the plaintiff, who claims he can no longer perform his job due to lower back injuries. The defendant claims his view was blocked. Witnesses include the plaintiff, defendant, responding police officer, vocational experts, treating neurosurgeon, and IME neurosurgeon. The jury will deliberate on liability and damages. **9.5 CLE**

Presiding Judge: Hon. Scott R. Needham, Saint Croix County Circuit Court, Hudson, and the Wisconsin chapter of ABOTA's 2010 Judge of the Year

Time: 8:00 a.m. – 5:45 p.m. (CT)

22nd Annual Institute of Trial Practice (2011)

Two friends end up in a one-vehicle accident on the way to a gentlemen's club. The plaintiff was ejected from the truck and sustained serious injuries. The level of inebriation resulted in varying accounts of the evening, including who was driving the defendant's vehicle. There will be testimony from the parties and their reconstruction experts. The jury will deliberate on liability. **9.5 CLE**

Presiding Judge: Hon. James Evenson, Sauk County Circuit Court, Baraboo, and the Wisconsin chapter of ABOTA's 2011 Judge of the Year

Time: 8:00 a.m. – 5:25 p.m. (CT)

23rd Annual Institute of Trial Practice (2012)

This case involves a "slip and fall" in a hospital parking lot. A hospital employee – the plaintiff – injures her knee and alleges the defendant — a snow-removal company — was negligent in safely maintaining the premises. There will be testimony from the plaintiff, a snowplow company employee, and the hospital facilities manager. Expert testimony will include recorded testimony for trial of the treating physician, and testimony by the defense IME doctor. The jury will deliberate on liability and damages. **9.5 CLE**

Presiding Judge: Hon. William C. Griesbach, U.S. District Court Eastern District, Green Bay, and the Wisconsin chapter of ABOTA's 2012 Judge of the Year

Time: 8:00 – 5:35 p.m. (CT)

26th Annual Institute of Trial Practice (2015)

On the way to the fire station, a volunteer firefighter slides through/runs a stop sign and collides with another vehicle, severely injuring a passenger. Hear testimony regarding the disputed condition of the pavement, as well as the speed and control of both vehicles. Also at issue are whether the firefighter had a "habit" of running stop signs and whether the other driver could see the firefighter's vehicle approaching. The case will be decided by a jury selected at the pre-trial half-day seminar, *How to Select a Jury*. **9.5 CLE**

Presiding Judge: Hon. Richard J. Sankovitz, Milwaukee County Circuit Court, and the Wisconsin chapter of ABOTA's 2015 Judge of the Year

Time: 8:00 a.m. – 5:25 p.m. (CT)

How to Select a Jury: Demonstrations by Experienced Trial Lawyers (2015)

Witness jury selection in a mock courtroom setting. See how experienced trial lawyers conduct voir dire and hear why they utilize various techniques. Learn how and why this specific group was selected for the *26th Annual Institute of Trial Practice*. **4 CLE**

Time: 8:30 a.m. – 12:15 p.m. (CT)

Who should attend:

- Civil litigators
- Torts attorneys
- Personal injury litigators
- Criminal litigators
- Insurance attorneys

How you'll benefit:

- Receive valuable tools, insight, and methods for going to trial
- Learn the impacts of certain trial strategies
- Understand a juror's perspective during deliberation
- Witness seasoned attorneys bring their best techniques to our "courtroom" for analysis

Webcast Dates

Institute Programs

Thursday, November 12, 2020
Friday, November 20, 2020
Monday, November 23, 2020
Wednesday, December 2, 2020
Monday, December 7, 2020
Saturday, December 12, 2020
Thursday, December 17, 2020
Wednesday, December 23, 2020

Jury Selection Program

Monday, November 2, 2020
Friday, November 13, 2020
Monday, November 16, 2020
Wednesday, November 25, 2020
Monday, November 30, 2020
Saturday, December 5, 2020
Thursday, December 10, 2020
Wednesday, December 16, 2020

Additional webcast replay dates are available for these programs. Visit wisbar.org/seminars for more information and to register.

All events were prerecorded at earlier dates.

Registration

Online www.wisbar.org/seminars

Phone: (800) 728-7788

Fax: (608) 257-5502

Mail: PINNACLE Registrations
P.O. Box 7158
Madison, WI 53707-7158

State Bar CLE/PINNACLE Passbook Registrations:

Passbook Certificates must be received by the State Bar at least one business day prior to the event.

Registration Cancellations: Visit wisbar.org/cancellation_policy for information on PINNACLE registration cancellation policies.

Course materials for those attending the seminar: Course materials are provided in PDF format and are downloadable from *myStateBar* on wisbar.org up to two days prior to and 90 days after your seminar.

About ABOTA

The Wisconsin ABOTA Chapter is sanctioned by the American Board of Trial Advocates, and is committed to improving the quality of legal representation, promoting the art of advocacy, and efficiently administering justice. To qualify as a member, attorneys must be nominated by another member, achieve at least six years of active experience as a trial lawyer, and have tried at least 25 jury trials to conclusion over the course of their careers.



Volunteer members of the Wisconsin ABOTA Chapter present these seminars. Their commitment of time, talent, and energy in service to the Bar is deeply appreciated.

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SAVE 20% on *Wisconsin Trial Practice*.^{*} A must-have for Wisconsin litigation attorneys. Prepare for every stage of trial with step-by-step guidance on practices and procedures.

Use **discount code CA3028** when you order online at wisbar.org or call (800) 728-7788. Plus, all seminar attendees receive a free two-week trial of the *Books UnBound*[®] version.

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Member: \$200 \$160 | **Nonmember:** \$250 \$200

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Additional Learning Opportunities

43rd Annual Torts Update

Adapt your practice to move forward with depositions and mediations. Understand the trends in COVID-19-related claims. Assess whether your client needs an MSA. Be more persuasive in your motion practice. **4.5 CLE**

Webcast Replays: Oct. 2, 2020 | Oct. 7, 2020 | Oct. 13, 2020 | Oct. 19, 2020 | Oct. 28, 2020 | Nov. 5, 2020 | Nov. 28, 2020

Wisconsin Civil Litigation Forms Manual

Every form has been reviewed and polished by eminent Wisconsin attorneys and judges. Avoid common drafting mistakes, and achieve greater clarity, consistency, and simplicity in your court submissions. An indispensable resource for any civil litigator.

Print Book: #AK0036; 665+ pp.; 4th ed. 2018; **Member:** \$280 | **Nonmember:** \$349
Books UnBound[®] Subscription: #AE0036_SUB; **Member:** \$190 | **Nonmember:** \$237.50

Law Office Video: Going to Court

Help your witnesses feel more confident in court with this easy-to-understand overview of courtroom and trial procedures. Witnesses will learn the different stages of trial, proper conduct and personal appearance, what to expect in direct and cross examination, plus much more. Appx. 40 mins.

English DVD: #ED0019; **Member:** \$115 | **Nonmember:** \$149
English Flash Drive: #EF0019; **Member:** \$115 | **Nonmember:** \$149
Spanish DVD: #ED0040; **Member:** \$115 | **Nonmember:** \$149
Spanish Flash Drive: #EF0040; **Member:** \$115 | **Nonmember:** \$149

These programs are sponsored by:



Annual Institute of Trial Practice – Classics Series

Priority Code: S 3 9 1 5 B

SEMINAR TUITION <i>Includes PDF course materials</i>	Each Full Day Institute of Trial Practice Program	Half Day Jury Selection Program
<input type="checkbox"/> State Bar Member	<input type="checkbox"/> \$329	<input type="checkbox"/> \$229
<input type="checkbox"/> Nonmember	<input type="checkbox"/> \$429	<input type="checkbox"/> \$309
<input type="checkbox"/> Ultimate Pass Subscriber	<input type="checkbox"/> \$0	<input type="checkbox"/> \$0
<input type="checkbox"/> Passbook Certificate User	<input type="checkbox"/> 1 Certificate	<input type="checkbox"/> 1 Certificate

Check boxes below to indicate the individual programs/dates you will attend:

21st Institute of Trial Practice (2010)

- Nov. 12, 2020 Dec. 7, 2020
 Nov. 20, 2020 Dec. 12, 2020
 Nov. 23, 2020 Dec. 17, 2020
 Dec. 2, 2020 Dec. 23, 2020

26th Institute of Trial Practice (2015)

- Nov. 12, 2020 Dec. 7, 2020
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22nd Institute of Trial Practice (2011)

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How to Select a Jury (2015)

- Nov. 2, 2020 Nov. 30, 2020
 Nov. 13, 2020 Dec. 5, 2020
 Nov. 16, 2020 Dec. 10, 2020
 Nov. 25, 2020 Dec. 16, 2020

23rd Institute of Trial Practice (2012)

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 Nov. 20, 2020 Dec. 12, 2020
 Nov. 23, 2020 Dec. 17, 2020
 Dec. 2, 2020 Dec. 23, 2020

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Event Codes:

21 – CA1518 R2 R3 R4 R5 R6 R7 R8 R9 **26** – CA2329 R12 R13 R14 R15 R16 R17 R18 R19
22 – CA1716 R3 R4 R5 R6 R7 R8 R9 R10 **Jury** – CA2322 R8 R9 R10 R11 R12 R13 R14 R15
23 – CA1864 R7 R8 R9 R10 R11 R12 R13