



STATE BAR OF WISCONSIN

PINNACLE

Your Practice. Our Purpose.



17th Annual Commercial Real Estate Update

Program dates start November 20. Register today!

4 CLE

17th Annual Commercial Real Estate Update

This program is endorsed by the Real Property, Probate and Trust Law Section of the State Bar of Wisconsin

The answers you need to forge ahead

From how to extend an easement to how to invoke a force majeure clause, there is no shortage of legal questions in 2020. The *17th Annual Commercial Real Estate Update* will provide the tools and resources you need to keep solutions coming at an equal pace.

Skilled presenters will guide you through:

- Avoiding security risks in online transactions
- Drafting easement maintenance agreements
- Dealing with tenant rent delays
- Ways to spot veiled discrimination in property law

Who should attend:

- Commercial real estate lawyers
- Business attorneys
- Government lawyers
- Title insurers

How you'll benefit:

- Mitigate security risks in eClosings
- Understand how to prevent a lapse with an expiring easement
- Explore how segregation is still occurring within Wisconsin property law
- Gain strategies for purchase and lease agreements during COVID-19

Register now!

Schedule

8:30 AM Remote Online Notarization and Digital Closings

- Implementation of remote online notarizations
- The fast changing digital closing world for mortgage lending
Cheryl A. Hipenbecker, Michele Schmid

9:20 AM Easements: Unlike the Immortal Jellyfish They Don't Live Forever

- The reduction of the statute of limitations for private easements
- When title companies may be willing to insure access sans a timely recorded easement
Cheryl A. Hipenbecker, Jonathan M. Sayas

10:10 AM Break

10:25 AM COVID-19 Impacts to Commercial Real Estate Law

- Updating landlord rules and regulations including tenant pandemic notification and mask requirements
- Force majeure clauses and pandemics
- COVID-19 specific contract drafting considerations including contingencies
Katherine G. Bills, Brooklyn A. Kemp, Joia Wodarczyk

11:15 AM The Color of Wisconsin Property Law: An Overview

- Why Wisconsin is ranked as worst state for Black Americans
- Key national and state legislation and cases
- How segregation can still occur in real property
 - ▶ Public housing regulations
 - ▶ Government enforced private covenants
 - ▶ Homeownership program exclusions
 - ▶ Federal highway construction
 - ▶ And more
Brian D. Anderson

12:05 PM Program Concludes

Following program start time, schedule will vary slightly from above listed times.

**Real Property, Probate and Trust Law Section
members save \$50 on this seminar!**

Faculty

Program Chair

Maya S. Zahn Rhine

Reinhart Boerner Van Deuren, S.C.,
Madison

Presenters

Brian D. Anderson

Quarles & Brady LLP, Madison

Katherine G. Bills

Reinhart Boerner Van Deuren, S.C.,
Milwaukee

Cheryl A. Hipenbecker

Knight Barry Title, Inc., Milwaukee

Brooklyn A. Kemp

Reinhart Boerner Van Deuren, S.C.,
Milwaukee

Jonathan M. Sayas

Stewart Title Guaranty Company,
Brookfield

Michele Schmid

Knight Barry Title, Inc., Milwaukee

Joia Wodarczyk

Reinhart Boerner Van Deuren, S.C.,
Madison

Dates

Live Webcast

Friday, November 20, 2020

Webcast Replay

Monday, November 30, 2020

Tuesday, December 8, 2020

Saturday, December 12, 2020

Wednesday, December 16, 2020

Monday, December 21, 2020

Tuesday, December 29, 2020

Thursday, January 7, 2021

Wednesday, January 13, 2021

Additional webcast replay dates
are available for this program. Visit
wisbar.org/seminars for more
information and to register.

Credits

This program will be submitted to the
Wisconsin Board of Bar Examiners for up
to **4 CLE credits**. It does not qualify for
EPR credit.

Registration

ONLINE: www.wisbar.org/seminars

PHONE: (800) 728-7788

FAX: (608) 257-5502

MAIL: State Bar PINNACLE Registrations
P.O. Box 7158
Madison, WI 53707-7158

State Bar CLE/PINNACLE Passbook Registrations:

Passbook Certificates must be received by the State Bar at least one business day
prior to the event.

Registration Cancellations:

Please visit wisbar.org/cancellation_policy for information on PINNACLE registration
cancellation policies.

Course materials for those attending the seminar:

Course materials are provided in PDF format and are downloadable from
myStateBar on wisbar.org up to two days prior to and 90 days after your seminar.

This program is sponsored by:

GainExchange


1031 EXCHANGE
COMPANY

Discover the Freedom of Books UnBound®

In **Books UnBound®** you'll find the content from
dozens of State Bar of Wisconsin PINNACLE
books, including most of the State Bar's famous
"brown binders."

Visit wisbar.org/unbound to learn more
or to purchase an individual subscription.

For firm subscriptions contact Customer Service
at (800) 728-7788.

 Books
UNBOUND®
Online. Onpoint. Unlimited.



Book Sale!

Commercial Real Estate Transactions in Wisconsin

Save 20% on *Commercial Real Estate Transactions in Wisconsin*. Keep your commercial real estate transactions running smoothly – from the very beginning through closing.

Use discount code CA3032 when you order online or call (800) 728-7788.* Plus, all seminar attendees receive a free two-week trial of the *Books UnBound*® version.



Print Book: #AK0341; 680+ pp; 2nd Ed., 2015-16 (Incl. 2017-18 and 2019-20 supplements.)

Member: ~~\$200~~ \$160 | **Nonmember:** ~~\$250~~ \$200

Books UnBound® Subscription: #AE0341_SUB

Member: ~~\$180~~ \$144 | **Nonmember:** ~~\$225~~ \$180

*Discount applies to both print and digital *Books UnBound*® editions of this title and cannot be applied to previous purchases. Offer valid as long as CLE credit is available for this program. For *Books UnBound* users, discount may be applied to purchase of individual *Books UnBound* title only and may not be used on purchase of full library.

Additional Learning Opportunities

16th Annual Commercial Real Estate Update 2019

Improve efficiency when working with SNDAs, estoppels, and landlord agreements. Know the requirements for insuring easements. Draft enforceable leases and purchase agreements. Understand the fundamentals of sports-related real estate transactions **4 CLE**

CLE OnDemand Seminar: #CA2965D; **Member:** \$229 | **Nonmember:** \$309

Wisconsin Law of Easements and Restrictive Covenants

Avoid land use litigation with a clear understanding of how to define, create, amend, and terminate covenants and easements. Explore easement creation, drafting considerations, enforcing easements, restrictive covenant considerations, and more. (Includes 2019-20 supplement)

Print Book: #AK0202; 270+ pp.; 5th ed. 2017-18; **Member:** \$145 | **Nonmember:** \$185

Books UnBound® Subscription: #AE0202_SUB; **Member:** \$180 | **Nonmember:** \$225

Real Estate Enhanced Forms Library

Access more than 240 real estate documents, including loads of helpful checklists and forms. Also find sample language for everything from bylaws to restrictions.

Online subscription: #FSFBD000; **Members only:** \$145

(Discounts available on multi-user subscriptions)

17th Annual Commercial Real Estate Update

Priority Code: **S 3 9 1 1 B**

SEMINAR TUITION Includes Downloadable (PDF) Course Materials	WEBCAST SEMINAR TUITION:
<input type="checkbox"/> RPPT Section Member	<input type="checkbox"/> \$179
<input type="checkbox"/> State Bar Member	<input type="checkbox"/> \$229
<input type="checkbox"/> Nonmember	<input type="checkbox"/> \$309
<input type="checkbox"/> Ultimate Pass Subscriber	<input type="checkbox"/> \$0
<input type="checkbox"/> Passbook Certificate User	<input type="checkbox"/> 1 Certificate

WEBCAST DATES:

- Live Webcast:** Friday, November 20, 2020
- Webcast Replay:** Monday, November 30, 2020
- Webcast Replay:** Tuesday, December 8, 2020
- Webcast Replay:** Saturday, December 12, 2020
- Webcast Replay:** Wednesday, December 16, 2020
- Webcast Replay:** Monday, December 21, 2020
- Webcast Replay:** Tuesday, December 29, 2020
- Webcast Replay:** Thursday, January 7, 2021
- Webcast Replay:** Wednesday, January 13, 2021

Lawyer State Bar Member No. _____

Nonlawyer Profession _____

Name _____

Firm Name _____

Address _____

City/State/Zip _____

Phone Number _____

Email _____

Payment: Tuition Amount Enclosed \$ _____

State Bar Passbook Certificate (enter certificate number) # _____

Check enclosed (payable to State Bar PINNACLE)

Ultimate Pass Gold Subscriber

Ultimate Pass Silver Subscriber

VISA MasterCard American Express Discover Exp. Date _____

Card No. _____

Signature _____

*THE \$50 RPPT SECTION DISCOUNT applies ONLY to live webcast and webcast replay versions of this seminar – not CLE OnDemand. RPPT members with Ultimate Passes, other CLE passes, or PINNACLE discounts are not eligible for this discount. The Real Property, Probate and Trust Law Section may discontinue this discount at any time.

Mail to: State Bar PINNACLE Registrations
P.O. Box 7158
Madison, WI 53707-7158

Event Code: CA3032 W R R2 R3 R4 R5 R6 R7 R8