



# We've Got You Covered: Insurance Coverage in Wisconsin 2020

**Program dates start October 23. Register today!**

**6 CLE**

# We've Got You Covered: Insurance Coverage in Wisconsin 2020

## Hammer down the details

Explore the intricacies of insurance coverage when it comes to construction defect claims with *We've Got You Covered: Insurance Coverage in Wisconsin 2020*. Seasoned insurance law practitioners will run through the basics, including the typical parties, types of claims, and common coverage issues. Then, you'll explore the duty to defend, the interaction of policies with contractual provisions, and the roles of property insurance, liability insurance, and performance bonds.

## How you'll benefit:

- Understand insurance concepts as they relate to construction defect claims
- Navigate the complex relationships between the insurer, policyholder, and insured(s)
- Review insurance coverage issues presented by faulty workmanship
- Handle future construction defect claims more confidently

## Who should attend:

- Insurance lawyers
- Business lawyers
- Civil litigators
- Construction lawyers
- Tort lawyers
- General practitioners
- Corporate counsel
- Real estate attorneys

Cement a win for your clients in your next construction defect claim with the strategies you'll learn at *We've Got You Covered: Insurance Coverage in Wisconsin 2020*.

**Register now!**

## Schedule

### 8:30 AM Policies and Their Components

*Ariella Schreiber*

### 9:20 AM Construction Defect Framework

- Triaging the construction defect case
- Viewing possible parties, claims, and insurance coverages from the broad view

*Jeffrey L. Leavell*

### 10:10 AM Break

### 10:25 AM Exploring Coverage Issues in Construction Defect Cases

- Learn the concepts of what is an "occurrence" and what is "property damage" in construction defect cases
- Survey the business risk exclusions that are typically implicated

*Mollie T. Kugler, April Toy*

### 11:15 AM The Duty to Defend in Construction Claims

- How to address motions to bifurcate and stay coverage disputes from the merits
- Navigating complex relationships between insurer, policyholder, and insured(s)
- What to do when coverage issues meet an arbitration agreement

*Eileen I. Dorfman*

### 12:05 PM Lunch Break

### 1:05 PM Business Contracts

- Common contractual provisions of indemnity and insurance
- How the provisions interact with the parties' insurance policies
- Identifying who among the parties and insurers may have obligations to the others

*Barbara A. O'Brien, Brad A. Markvart*

### 1:55 PM Liability Insurance, Property Insurance, and Performance Bonds: Synthesizing Concepts

- Property Insurance: An overview of the "faulty workmanship" and "ensuing loss" provisions
- Liability Insurance: Is there insurance coverage for "rip & tear" damage?
- Performance Bonds: An overview of the gap-filling role

*Joshua B. Cronin, John P. Pinzl*

### 2:45 PM Program Concludes

*Following start time, webcast replay schedule will vary slightly from above listed times.*

## Faculty

### Program Chair

**Monte E. Weiss**  
Weiss Law Office, S.C.  
Mequon

### Presenters

**Joshua B. Cronin**  
von Briesen & Roper, S.C.  
Milwaukee

**Eileen I. Dorfman**  
Madison

**Mollie T. Kugler**  
Hinshaw & Culbertson LLP  
Milwaukee

**Jeffrey L. Leavell**  
Jeffrey Leavell, S.C.  
Racine

**Brad A. Markvart**  
Secura Insurance  
Appleton

**Barbara A. O'Brien**  
Borgelt, Powell, Peterson & Frauen, S.C.  
Milwaukee

**John P. Pinz**  
von Briesen & Roper, S.C.  
Madison

**Ariella Schreiber**  
Rural Mutual Insurance Co.  
Madison

**April Toy**  
Hinshaw & Culbertson LLP  
Milwaukee

## Dates

### Live Webcast

Friday, October 23, 2020

### Webcast Replay

Tuesday, November 3, 2020

Saturday, November 7, 2020

Friday, November 13, 2020

Thursday, November 19, 2020

Tuesday, November 24, 2020

Monday, November 30, 2020

Wednesday, December 9, 2020

Friday, December 18, 2020

Additional webcast replay dates are available for this program. Visit [wisbar.org/seminars](http://wisbar.org/seminars) for more information and to register.

## Credits

This program has been submitted to the Wisconsin Board of Bar Examiners for up to **6 CLE credits**. It does not qualify for EPR credit.

## Registration

**ONLINE:** [www.wisbar.org/seminars](http://www.wisbar.org/seminars)

**MAIL:** State Bar PINNACLE

**PHONE:** (800) 728-7788

Registrations

P.O. Box 7158

**FAX:** (608) 257-5502

Madison, WI 53707-7158

**State Bar CLE/PINNACLE Passbook Registrations:** Passbook Certificates must be received by the State Bar at least one business day prior to the event.

**Registration Cancellations:** Please visit [wisbar.org/cancellation\\_policy](http://wisbar.org/cancellation_policy) for information on PINNACLE registration cancellation policies.

**Course materials for those attending the seminar:** Course materials are provided in PDF format and are downloadable from *myStateBar* on wisbar. org up to two days prior to and 90 days after your seminar.

### Book Sale!

## Anderson on Wisconsin Insurance Law

Save 20% on *Anderson on Wisconsin Insurance Law*, the go-to resource for the insurance industry, insurance lawyers, and the courts for more than 30 years. Delivers concise explanations of cases and court decisions that affect how insurance policies are written, interpreted, and applied in Wisconsin.

Use discount code **CA3026** when ordering online or by calling (800) 728-7788.\* Plus, all seminar attendees receive a free two-week trial of the Books UnBound® version.

**Print Book:** #AK0207; 1,690+ pp.; 8th ed. 2019-20  
**Member:** ~~\$338~~ \$270.40 **Nonmember:** ~~\$425~~ \$340

**Books UnBound® Subscription:** #AE0207\_SUB  
**Member:** ~~\$210~~ \$168 **Nonmember:** ~~\$262.50~~ \$210

\*Discount applies to both print and digital Books UnBound® editions of this title and cannot be applied to previous purchases. Offer valid as long as CLE credit is available for this program. For Books UnBound users, discount may be applied to purchase of individual Books UnBound title only and may not be used on purchase of full library.



**This program is co-produced with the Wisconsin Defense Counsel's Insurance Law Committee**

**Wisconsin  
Defense Counsel**

Defending Individuals And Businesses In Civil Litigation

## Additional Learning Opportunities

### CLE OnDemand

#### We've Got You Covered: Insurance Coverage in Wisconsin 2019

Learn how to read and interpret various insurance policies. Receive tools to help you find relevant policy provisions and win a coverage argument. Discuss recent court interpretations of common CGL exclusions and personal & advertising injury offenses. Understand issues that arise under additional insured coverages and endorsements. Learn how to determine priority of coverage when multiple policies may cover a claim. **6 CLE**

CLE OnDemand Seminar: #CA2960D; Member: \$259 | Nonmember: \$339

### PINNpoint Enhanced Course Materials

#### COVID-19: Insurance, Business Continuity, and Other Issues for Business Owners

Taken from the PINNACLE webinars "Business Interrupted: COVID-19 Insurance Coverage Issues," "COVID-19: Considerations for Business Owners and Lenders," and "Business Continuity and Disaster Planning for COVID-19"

Assess how clients' differing circumstances may trigger coverage. Know what businesses and lenders should be considering as they develop crisis responses. Guide clients through changes to business rules and regulations. Identify gaps in your planning and verify whether existing plans will hold up. Understand how to minimize COVID-19-related business disruptions.

PDF file: #AW0004; 75 pages; May 2020; Member: \$20 | Nonmember: \$25

### Client Training

#### Law Office Video: Preparing for Your Deposition

Preparation is the key to success in depositions. Help your clients get some much-needed practice and overcome communication jitters with help from this DVD. It has tips on proper dress code, demeanor, and answering questions. Appx. 28 mins.

English DVD: #ED0011; Member: \$115 | Nonmember: \$149

English Flash Drive: #EF0011; Member: \$115 | Nonmember: \$149

Spanish DVD: #ED0013; Member: \$115 | Nonmember: \$149

Spanish Flash Drive: #EF0013; Member: \$115 | Nonmember: \$149

## We've Got You Covered: Insurance Coverage in Wisconsin 2020

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### WEBCAST DATES:

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[www.wisbar.org/ondemand](http://www.wisbar.org/ondemand)