



# Annual Real Estate Update 2020

**Program dates start October 2. Register today!**

**7 CLE  
1 EPR**

# Annual Real Estate Update 2020

**This program is endorsed by the Real Property, Probate and Trust Law Section of the State Bar of Wisconsin**

## Offer accurate and effective counsel

The *Annual Real Estate Update 2020* will help you stay current with the latest issues affecting the residential real estate world. From helping homeowners get the most out of their insurance policies to protecting expiring easements, you'll be prepared to help clients address a range of real estate concerns and challenges.

### How you'll benefit:

- Understand how COVID-19 has affected real estate and keep your practice running smoothly
- Review the latest issues popping up in residential and commercial leases
- Know how to ethically respond to situations you may find yourself in
- Receive your annual case law update

### Who should attend:

- Real estate lawyers
- Title and closing attorneys
- Title agents
- Real estate agents
- General practitioners
- Landlord-tenant lawyers

**Register now!**

Real Property, Probate and Trust  
Law Section members save  
\$50 on this seminar.

## Schedule

- 8:30 AM Case Law Update**  
*Mark C. Young*
- 9:20 AM Expiring Easements and How to Protect Your Client's Easement Interests**
  - Identify which easements are affected and why July 1st, 2020 was an important date
  - Titling impacts and considerations
  - Protecting your client's easement rights before or after 40 years have expired*Sara B. Andrew*
- 10:10 AM Break**
- 10:25 AM Handling Transactions During a Pandemic**  
*Liz Tobolt*
- 11:15 AM Closings**
  - Changes in the updated Wisconsin offers to purchase
  - Remote online notarization and digital closings
  - How to help your buyer clients get more coverage for residential home purchases*Cheryl A. Hipenbecker, Scott J. Hutchison*
- 12:05 PM Lunch Break**
- 1:05 PM Landlord/Tenant Law and Practices**
  - Fair Housing considerations
  - Residential and commercial lease issues
  - Consistency as a course of doing business*Jay D. Koritzinsky*
- 1:55 PM Homeowners Insurance Coverage**
  - An overview of coverages afforded under liability, auto, property, and umbrella homeowner policies
  - How coverage enhancements and exclusions can apply on homeowner policies*Krystle Ledvina Garcia, Julie A. Meeks*
- 2:45 PM Break**
- 3:00 PM Ethical Considerations in Real Estate**  
*Timothy J. Pierce*
- 3:50 PM Program Concludes**

*Following program start time, webcast replay schedules will vary slightly from above listed times.*

## Faculty

### Program Chair & Presenter

**Mark C. Young**

Attorney at Law

Milwaukee

### Presenters

**Sara B. Andrew**

Andrew Law Offices, S.C.

Fond du Lac

**Krystle Ledvina Garcia**

American Family Insurance

Madison

**Cheryl A. Hipenbecker**

Knight Barry Title, Inc.

Milwaukee

**Scott J. Hutchison**

Knight Barry Title, Inc.

Milwaukee

**Jay D. Koritzinsky**

Koritzinsky & Karls LLC

Madison

**Julie A. Meeks**

American Family Insurance

Madison

**Liz Tobolt**

Liz Tobolt Law LLC

Hartland

**Timothy J. Pierce**

State Bar of Wisconsin

Madison

## Dates

### Live Webcast

Friday, October 2, 2020

### Webcast Replay

Thursday, October 8, 2020

Friday, October 16, 2020

Wednesday, October 21, 2020

Tuesday, October 27, 2020

Monday, November 2, 2020

Saturday, November 14, 2020

Thursday, November 19, 2020

Tuesday, November 24, 2020

Additional webcast replay dates are available for this program. Visit [wisbar.org/seminars](http://wisbar.org/seminars) for more information and to register.

## Credits

This program has been submitted to the Wisconsin Board of Bar Examiners for up to **7 CLE credits including 1 Ethics and Professional Responsibility credit.**

## Registration

**ONLINE:** [www.wisbar.org/seminars](http://www.wisbar.org/seminars)

**PHONE:** (800) 728-7788

**FAX:** (608) 257-5502

**MAIL:** State Bar PINNACLE Registrations  
P.O. Box 7158  
Madison, WI 53707-7158

### State Bar CLE/PINNACLE Passbook Registrations:

Passbook Certificates must be received by the State Bar at least one business day prior to the event.

### Registration Cancellations:

Please visit [wisbar.org/cancellation\\_policy](http://wisbar.org/cancellation_policy) for information on PINNACLE registration cancellation policies.

### Course materials for those attending the seminar:

Course materials are provided in PDF format and are downloadable from myStateBar on wisbar.org up to two days prior to and 90 days after your seminar.

*This program is sponsored by:*

**GainExchange**

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INSURANCE COMPANY



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Save 20% on the *Real Estate Transactions System*.  
Streamline your next transaction with this book's simple seven-step process.

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Print Book: #AK0078; 766+ pp.; 8th ed. 2019-20  
Member: ~~\$244~~ \$195.20 | Nonmember: ~~\$310~~ \$248

*Books UnBound*® Subscription: #AE0078\_SUB  
Member: ~~\$190~~ \$152 | Nonmember: ~~\$237.50~~ \$190

*\*Discount applies to both print and digital Books UnBound® editions of this title and cannot be applied to previous purchases. Offer valid as long as CLE credit is available for this program. For Books UnBound users, discount may be applied to purchase of individual Books UnBound title only and may not be used on purchase of full library.*



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Priority Code: S 3 9 1 1 B

SEMINAR TUITION Includes Downloadable (PDF) Course Materials	WEBCAST SEMINAR TUITION:
<input type="checkbox"/> RPPT Section Member	<input type="checkbox"/> \$209
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### WEBCAST DATES:

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Lawyer State Bar Member No. \_\_\_\_\_

Nonlawyer Profession \_\_\_\_\_

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City/State/Zip \_\_\_\_\_

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**\*THE \$50 RPPT SECTION DISCOUNT** applies ONLY to live webcast and webcast replay versions of this seminar – not CLE OnDemand. RPPT members with Ultimate Passes, other CLE passes, or PINNACLE discounts are not eligible for this discount. The Real Property, Probate and Trust Law Section may discontinue this discount at any time.

## Additional Learning Opportunities

### Basic Residential Real Estate Transactions 2020

Review the basics of residential real estate, and examine the entire real estate transaction process from start to finish. Get dozens of sample forms and checklists for closing. Know where to find the most up-to-date resources for your practice.

**6.5 CLE**

**CLE OnDemand Seminar:** #CA2989D; Member: \$259 | Nonmember: \$339

### Wisconsin Real Estate and Real Property Codebook 2020

Quickly find the statute or rule you're looking for with this convenient compilation. It reprints and indexes hundreds of statutes and administrative rules, so you can access the law of real estate and real property in no time at all.

**Print Book:** #AK0434E20; 416+ pp.; 2020; Updated annually; Member: \$72 | Nonmember: \$93

### Real Estate Enhanced Forms Library

Find forms in a snap! Access more than 240 real estate documents, including forms, sample language docs, and checklists. Every document is fully customizable and regularly updated to ensure it complies with statutory specifications.

**Online subscription:** #FSFBD000; Members only: \$145/year  
(Discounts available on multi-user subscriptions.)

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Madison, WI 53707-7158

Event Code: CA3023 W R R2 R3 R4 R5 R6 R7 R8