



STATE BAR OF WISCONSIN

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----- CLE SEMINAR -----

Annual Real Estate Update 2018

*Endorsed by the Real Property,
Probate & Trust Law Section
of the State Bar of Wisconsin*

SEMINAR: **Thursday, October 4, 2018 – Brookfield**

WEBCAST: **Thursday, October 4, 2018**

WEBCAST: **Friday, October 19, 2018**

WEBCAST: **Wednesday, October 24, 2018**

WEBCAST: **Monday, October 29, 2018**

WEBCAST: **Thursday, November 8, 2018**

WEBCAST: **Tuesday, November 13, 2018**

CREDITS

**7 CLE
1 EPR**

Annual Real Estate Update 2018

7 CLE | 1 EPR

LIVE SEMINAR:

October 4, 2018 | Brookfield

LIVE WEBCAST:

October 4, 2018

WEBCAST REPLAY:

October 19, 2018

October 24, 2018

October 29, 2018

November 8, 2018

November 13, 2018

A savvy survey of essential issues

It's a seller's market in 2018 – inventory is tight and prices are heating up fast. No matter the market conditions, lawyers must be ready to offer sound guidance to their clients while keeping their practices efficient. The *Annual Real Estate Update 2018* can help you do just that.

All the latest developments

Receive an update on Wisconsin's new landlord-tenant law as well as an overview of recent case law. Examine hot topics in landlord-tenant law including:

- Short-term rentals (Airbnb, VRBO, etc.)
- Emotional support animals
- Discrimination issues

Plus, discover what every lawyer should know about:

- Using the new multi-factor test for assessing land when challenging a taking
- Providing the required documentation when a property owner dies
- Protecting yourself from title fraud liability
- Keeping a vacation home in the family
- Avoiding ethical traps

Assessment appeals

Client not happy with their property tax assessment? A property owner can't appeal for an individual assessment without first lodging a formal objection with the local Board of Review (BOR).

- Explore how BORs operate
- Discover how recent statutory changes impact local BORs
- Learn the necessary steps for appealing a property assessment

It's the real deal on everything residential real estate. **Register today!**

**Real Property, Probate and Trust Law Section
Members save \$50 on this seminar. Register now!**

Save 20%

Real Estate Transactions System

Save 20% on the *Real Estate Transactions System*. Plus, all seminar attendees receive a free two-week trial of the **Books UnBound®** version. Use discount code **CA2795** when you order online or by calling (800) 728-7788. *

Complete real estate transactions with maximum efficiency. *Real Estate Transactions System* uses a Master Information List (MIL) that divides a real estate transaction into a seven-step process, and tracks each step to ensure effectiveness. Designed to be used in conjunction with the standard real estate forms currently in use in Wisconsin, *Real Estate Transactions System* provides numerous sample clauses for contingencies, warranties and representations, and other provisions along with worksheets, checklists, and sample forms to help you keep organized.

Print Book: #AK0078; 824+ pp.; 7th ed., 2017 (includes 2017-18 supplement)

Member: ~~\$219~~ \$175.20 | **Nonmember:** ~~\$269~~ \$215.20

Books UnBound® Subscription: #AE0078

Member: ~~\$159~~ \$127.20 | **Nonmember:** ~~\$199~~ \$159.20

*Discount applies to both print and digital Books UnBound® editions of this title and cannot be applied to previous purchases. Offer valid as long as CLE credit is available for this program. For Books UnBound users, discount may be applied to purchase of individual Books UnBound title only and may not be used on purchase of full library.



Attendees receive a **FREE** two-week trial of this Books UnBound title

Additional Learning Opportunities

Cleaning House: Changes to Landlord-Tenant Law Under WI Act 317

Understand the impact of new laws on service and support animals for disabled persons. Learn about changes to credit checks and allowable application fees. Look at changes to contested evictions. In addition, find out what information can be delivered electronically to tenants. **1 CLE**

Webcast Replays: Aug. 14, 2018 | Aug. 23, 2018 | Aug. 31, 2018 | Sept. 6, 2018

Wisconsin Law of Easements and Restrictive Covenants

Avoid land use litigation with a clear understanding of how to define, create, amend, and terminate covenants and easements. It discusses easement creation, drafting considerations, enforcing easements, restrictive covenant considerations, and more.

Print Book: #AK0202; 270+ pp.; 5th ed. 2017-18 | **Member:** \$129 | **Nonmember:** \$159

Books UnBound® Subscription: #AE0202 | **Member:** \$159 | **Nonmember:** \$199

Real Estate Enhanced Forms Library

Find forms in a snap! Access more than 180 real estate documents, including forms, sample language docs, and checklists. Every document is fully customizable and regularly updated to ensure it complies with statutory specifications.

Online subscription: #FBD000; **Members only:** \$129/year
(Discounts available on multi-user subscriptions)

Schedule

8:00 AM Registration

8:30 AM Case Law Update

Mark C. Young

9:20 AM Squirrel! Keeping Focused on What's New, Where to Look, and What to Expect

- Recent legislation overturning the Wisconsin Supreme Court as well as United States Supreme Court case *Murr v. Wisconsin*
- Recent form changes impacted by legislation
- New forms on the horizon
Cori M. Lamont

10:10 AM Break

10:25 AM What's New in the Landlord/Tenant Business?

- Update on new landlord/tenant law (2017 Wis Act 317; eff. 4-18-18)
- Impact of short-term rentals on property owners (Airbnb/VRBO)
- Emotional support animals
- Current discrimination issues
Jay D. Koritzinsky

11:15 AM Multi-Generational Planning for the Family Cabin or Vacation Property

- Options for planning for future generations
- Planning with the limited liability company
- Form for family LLC operating agreement
Ashley L. Hawley
Shanna N. Yonke

12:05 PM Lunch (on your own)

1:05 PM Fraud and Other Closing Matters

- Wire fraud
 - ▶ FBI revised figures
 - ▶ How the issue is being treated in the courts
 - ▶ Standard of care in litigation
 - ▶ Is insurance coverage available?
 - ▶ Safeguards contained in the Offer to Purchase
- Remote online notary – who has it, who doesn't
 - ▶ Problems vs. benefits
 - ▶ Termination of Decedent's Interest
 - ▶ Transfer by Affidavit update
Cheryl A. Hipenbecker
Scott J. Hutchison

1:55 PM Property Assessments – Changes in Law and Process for Boards of Review

- Overview of the property assessment process
- Appealing to the local Board of Review – law updates
- Next steps
Michelle M. Drea
Scott R. Shields

2:45 PM Break

3:00 PM Conflicts, Unexpected Encumbrances, Easement Issues, and Other Legal Malpractice Risks Impacting Real Estate Practitioners

- The most common types of legal malpractice claims in real estate law
- What tends to go wrong

- Risk management – avoiding claims before they develop
Brian C. Anderson
Matthew M. Beier

4:00 PM Program Concludes

Following program start time, webcast replay schedule will vary slightly from above listed times.

Location

Live Seminar

Brookfield, Sheraton Milwaukee Brookfield

375 S. Moorland Rd., (262) 364-1100

Credits

This program has been submitted to the Wisconsin Board of Bar Examiners for up to **7 CLE credits including 1 ethics and professional responsibility credit.**

The live seminar and live webcast on Thursday, October 4, 2018 will be submitted for Minnesota credit.

One fee. Unlimited CLE.



ULTIMATE PASS GOLD

www.wisbar.org/ultimatepass

Faculty

Program Chair & Presenter

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Mark C. Young, Attorney at Law
Milwaukee

Presenters

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Wisconsin Lawyers Mutual Insurance Co.
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Matthew M. Beier

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Cori M. Lamont

Wisconsin Realtors Association
Madison

Scott R. Shields

Wisconsin Department of Revenue
Madison

Shanna N. Yonke

Ruder Ware, L.L.S.C.
Wausau

Registration

Online: www.wisbar.org/seminars
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Phone: (800) 728-7788 » credit card
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State Bar CLE/PINNACLE

Passbook Registrations: Passbook
Certificates must be received by the
State Bar at least one business day prior
to the event. For live seminars, walk-in
registrations with Passbook Certificates
are welcome.

Registration Cancellations: Please
visit wisbar.org/cancellation_policy for
information on PINNACLE registration
cancellation policies.

Course materials for those attending the seminar

Course materials are provided in
PDF format and are downloadable
from *myStateBar* on wisbar.org up to
four days prior to and 90 days after
your seminar. The PDF format is ideal
for creating an electronic library that
is easily stored, searched, and shared.
Use a program like Adobe Reader or
GoodReader for iPad to access the
files from your computer, tablet, or
mobile device during the seminar to
make notes electronically, or print
relevant sections ahead of time. **For
live seminar attendees who prefer
a printed format, please select the
tuition option that includes printed
materials for an additional \$20.**

Who should attend

- Real estate lawyers
- Closing attorneys
- Title companies
- Realtors
- Construction law attorneys
- General practitioners

How you'll benefit

- Keep up on the latest case law
- Receive an update on Wisconsin's new landlord-tenant law
- Learn how to challenge a property assessment
- Explore trending title insurance and closing issues
- Discover best practices for avoiding title fraud
- Learn more about multigenerational planning for family property
- Understand the new multi-factor test from *Murr v. Wisconsin* for regulatory takings
- Find ways to insulate your practice from ethical pitfalls

Annual Real Estate Update 2018

Priority Code: S 3 6 1 3 B

SEMINAR TUITION	LIVE SEMINAR: With PRINTED Course Materials	LIVE SEMINAR: With Downloadable (PDF) Course Materials	WEBCAST SEMINAR: With Downloadable (PDF) Course Materials
<input type="checkbox"/> State Bar Member	<input type="checkbox"/> \$239	<input type="checkbox"/> \$219	<input type="checkbox"/> \$249
<input type="checkbox"/> RPPT Section Member*	<input type="checkbox"/> \$189	<input type="checkbox"/> \$169	<input type="checkbox"/> \$199
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Seminar Date/Location:

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* The \$50 Real Property, Probate and
Trust Law section member discount
only applies to live, live webcast,
and webcast replay versions of this
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To purchase written course materials for those **not** attending this program, contact the State Bar at (800) 728-7788.

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