



**G. Lane Ware Leadership Academy
2016-17 Academy Agenda**

Friday, November 4, 2016	
Time	Topic
8:30 a.m.	Registration & Continental Breakfast
9:00 a.m.	Welcome by State Bar Leadership
9:15 a.m.	Introduction activity for participants
9:30 a.m.	<p>Key Traits of Leaders George Mavroulis, Ph.D. Adjunct Professor, Educational Leadership, Viterbo University; Superintendent, Middleton - Cross Plains Area School District Much has been written about traits that make good leaders, but leadership qualities of the past don't work with today's fast-faced business operations. Discover what it takes to be leaders of today (and tomorrow). The roadmap to effective leadership starts with inventorying your own traits and making adjustments to address improvements in key areas.</p>
11:00 a.m.	Break
11:15 a.m.	<p>Daily Communication That Gets Results Christina Plum, Adjunct Professor, UW Law School; Staff Attorney, Wisconsin Court of Appeals Establishing a reputation as a credible communicator is important, as is continuing to refine those skills as you move through your career. Understanding your own strengths and weaknesses is a critical part of this process. Take part in a group exercise that explores the dynamics of communication in a professional setting, and gives you the opportunity for self-evaluation.</p>
12:15 p.m.	Lunch
1:15 p.m.	Daily Communication That Gets Results - continued
2:35 p.m.	Break
2:45 p.m.	<p>Turn Down the Volume and Get Results via Active Listening Julia M. Persike, Doctor of Psychology Clinical Substance Abuse Counselor Pay attention to this program; it plays a crucial role in your performance. Hearing may be natural, but active listening is a powerful means of communication. In fact, listening skills are a core component of leadership that is responsive, attentive, and empathetic. And don't be fooled into thinking it won't make a difference in your work life and personal life. Learn about essential factors that play an important role in effective listening and the skills needed to listen with intent.</p>
4:45 p.m.	Q & A; Networking

Saturday, November 5, 2016	
Time	Topic
8:30 a.m.	Continental Breakfast
9:00 a.m.	Welcome and Introductions

9:15 a.m.	<p>Speaking with Power (not PowerPoint) Hon. James D. Peterson, District Judge, United States District Court for the Western District of Wisconsin</p> <p>This public speaking workshop teaches a simple method of making memorable presentations on complex subjects. You will learn the Seven Objectives of effective public speaking and how to achieve them with the power of human narrative. As a bonus, you will see how to keep PowerPoint from draining the life out of your presentation.</p>
10:30 a.m.	Break
10:45 a.m.	Speaking with Power (not Powerpoint) - continued
11:45 a.m.	Q & A

Friday, February 3, 2017	
Time	Topic
8:30 a.m.	Continental Breakfast
9:00 a.m.	Welcome
9:15 a.m.	<p>Show me the Money - Interpreting Financial Documentation Gary Bakke, Senior Attorney, Bakke Norman</p> <p>Don't be baffled by balance sheets and confused by cash flow statements when it comes to business decisions. Whether reviewing a client's statement or your firm's, critically reviewing an organization's fiscal year budgets and financial plans shows business prowess.</p>
10:45 a.m.	Break
11:00 a.m.	<p>Turning Difficult Conversations into Successful Interactions Julia M. Persike, Doctor of Psychology Clinical Substance Abuse Counselor</p> <p>Don't let difficult conversations wreck your career advancement. Take a candid approach and learn to handle difficult conversations respectfully and professionally. Whether speaking to your superiors, clients, or coworkers, be brave enough to start difficult conversations and turn them into successful interactions. Review basic communication styles, identify goals, and learn how personality differences influence conversations.</p>
12:30 p.m.	Lunch
1:30 p.m.	<p>Working it Out at Work – Successful Conflict Resolution Natalie Fleury, Program Coordinator for Dispute Resolution at Marquette Law School</p> <p>Where there are people, there are conflicts, differences and disagreements. Whether in a boardroom, volunteer setting, or workgroup, getting your team to stop fighting and start working is a key leadership trait. Learn to truly understand where conflict arises, how to change perceptions, and several tips and techniques for mitigating the effects in the workplace.</p>
3:00 p.m.	Break
3:15 p.m.	Working it Out at Work – Successful Conflict Resolution - continued
4:45 p.m.	Q & A; Networking

Friday, April 28, 2017	
Time	Topic

8:30 a.m.	Registration & Continental Breakfast
9:00 a.m.	Welcome
9:15 a.m.	<p>Effective Time Management: The Gift that Keeps on Giving Michael F. Moore, Founder, Moore's Law LLC What's the one task you do not like doing at work? Does it ever get done? Or does it keep staring at you causing agonizing stress inducing headaches? Successful leaders utilize effective time management skills and have less stress. Learn best practices common among leaders and how you can adopt these for your own benefit.</p>
11:00 a.m.	Break
11:15 a.m.	<p>Leadership in the Community Michael F. Moore, Founder Moore's Law LLC Yes, lawyers can be career minded <i>and</i> community focused. But your time is important. Having a plan, finding the right leadership position, and managing your time commitments is crucial. Explore strategies to give back to your community and get the most out of your unique position to do so.</p>
12:00 p.m.	Lunch
12:30 p.m.	Leadership in the Community - continued
2:00 p.m.	<p>Networking Skills Sarah Rohne, Employer Relations Director, University of Minnesota Law School Schmoozing not your style? Having a solid networking plan (or updating an old one) is key to a successful career path. And now with an influx of social media and email communications, it's even harder to work a room. Discover how to get over your networking fears, craft an elevator speech, start a conversation with anyone, and follow up with new people you meet.</p>
4:15 p.m.	Q & A; Networking

Saturday, April 29, 2017	
Time	Topic
8:30 a.m.	Registration & Continental Breakfast
9:00 a.m.	Welcome by State Bar Leadership
9:15 a.m.	<p>Keynote Speaker - Michael Johnson, President & CEO, Boys & Girls Clubs of Dane County Leadership skills can be taught, but can success? Hear Michael's secret to making success happen, (not just talking about it). Learn how to put your heart and soul into your passion and make a difference in your work, your home, and your community. Get ready to be inspired by someone who was driven to succeed by taking action under truly difficult circumstances.</p>
10:30 a.m.	Break
10:45 a.m.	Individual Presentations on Personal Plans created from attending training
11:45 a.m.	Presentation of Certificates
12:00 p.m.	Reception and Lunch